## Barwa Real Estate Company Q.S.C.

Consolidated financial statements

31 December 2015

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#### Independent auditor's report to the shareholders of Barwa Real Estate Company Q.S.C.

#### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of Barwa Real Estate Company Q.S.C (the "Company") and its subsidiaries (together referred to as the "Group"), which comprise the consolidated statement of financial position as at 31 December 2015 and the consolidated statements of profit or loss, comprehensive income, changes in equity, and cash flows for the year then ended and notes comprising a summary of significant accounting policies and other explanatory information.

#### Management's responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with International Standards on Auditing. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the accompanying consolidated financial statements present fairly, in all material aspects, the consolidated financial position of the Group as at 31 December 2015 and its financial performance and cash flows for the year then ended in accordance with International Financial Reporting Standards.



#### Independent auditor's report to the shareholders of Barwa Real Estate Company Q.S.C. (continued)

#### Report on other legal and regulatory requirements

Further, as required by the Qatar Commercial Companies Law No.11 of 2015 we report that:

1. We have obtained all the information we considered necessary for the purpose of our audit;

2. The Group has maintained proper books of account and the consolidated financial statements are in agreement therewith.

3. The financial information included in the Board of Directors' report is in agreement with the books and records of the Group.

In addition, we report that nothing has come to our attention which causes us to believe that the Group has breached any of the applicable provisions of the Qatar Commercial Companies Law No. 11 of 2015, or of the Company's Articles of Association, which would materially affect the reported results of its operations or its financial position as at 31 December 2015.

Mohamed Elmoataz PricewaterhouseCoopers

Auditor's registration number 281 Doha, 21 February 2016

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# Barwa Real Estate Company Q.S.C. Consolidated financial statements As at 31 December 2015

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Notes	QR'000	QR'000
ASSETS			
Cash and bank balances	4	3,833,755	1,781,443
Financial assets at fair value through profit or loss	5	27,884	7,577
Receivables and prepayments	6	1,041,679	895,334
Trading properties	7&43	3,792,753	3,566,196
Finance lease receivables	8	1,843,823	2,191,389
Due from related parties	9&43	224,831	346,519
Available-for-sale financial assets	10	199,386	304,043
Advances for projects and investments	11	4,747,151	7,144,954
Investment properties	12&43	11,222,850	11,093,173
Property, plant and equipment	13	651,072	693,857
Investments in associates	14	723,494	817,053
Goodwill	16	126,411	126,411
Deferred tax assets	17	1,068	1,175
TOTAL ASSETS	_	28,436,157	28,969,124

2015

2,297,434

207,028

514,975

444

7,697,837

10,717,718

2014

4,569,370

164,938

395,015

1,088

7,919,983

13,050,394

EQUITY			
Share capital	21	3,891,246	3,891,246
Treasury shares	22	(4,119)	(4,119)
Legal reserve	23	1,399,641	1,110,169
General reserve	24	4,639,231	4,639,231
Other reserves	25	(210,026)	(90,436)
Retained earnings		7,855,259	6,213,240
Total equity attributable to equity holders of the Parent		17,571,232	15,759,331
Non-controlling interests		147,207	159,399
Total Equity		17,718,439	15,918,730
TOTAL LIABILITIES AND EQUITY		28,436,157	28,969,124

18

19

9&43

20

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These consolidated financial statements were authorised for issuance by the Board of Directors on 21 February 2016 and signed on their behalf by:

H.E. Salah Bin Ghanem Al Ali Chairman

LIABILITIES AND EQUITY

Payables and other liabilities

Obligations under Islamic finance contracts

Due to related parties

Deferred tax liabilities

TOTAL LIABILITIES

LIABILITIES

Provisions

Salman Bin Mohamad Al Muhannadi Group Chief Executive Officer

### CONSOLIDATED STATEMENT OF PROFIT OR LOSS

Rental income         1,040,823         1,217,206           Rental operation expenses         26.1843         (311,356)         (286,584)           Finance lease income         8         259,497         300,116           Net rental and finance lease income         988,964         1,230,738           Income from consultancy and other services         491,968         443,021           Consulting operation and other services expenses         26.2843         (339,797)         (288,821)           Net consulting and other service income         27         2,701,685         2,928,255           Net fair value gain (loss) on investment properties         43         36,145         (263,769)           Profit on disposal of subsidiaries         28         -         8,827           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of sussociates         14         36,765         (107,011)           Loss on financial assets at fair value through profit or loss         (1,549)         (25,603           Loss on financial assets at fair value through profit or loss         (3,494)         (924)           General and administrative expenses         29 <th></th> <th>Notes</th> <th>2015 QR'000</th> <th>2014 QR'000</th>		Notes	2015 QR'000	2014 QR'000
Rental operation expenses         26.1 & 43         (311,356)         (286,584)           Finance lease income         8         259,497         300,116           Net rental and finance lease income         988,964         1,230,738           Income from consultancy and other services         491,968         443,021           Consulting operation and other services expenses         26.2 & 43         (339,797)         (288,821)           Net consulting and other service income         152,171         154,200           Profit on sale of properties         27         2,701,685         2,928,255           Net fair value gain (loss) on investment properties         43         36,145         (263,769)           Profit on disposal of subsidiaries         28         -         8,827           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         14         36,765         (107,011)           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           Loss on financial assets at fa	Rental income		1.040.823	1 217 206
Finance lease income   8   259,497   300,116     Net rental and finance lease income   988,964   1,230,738     Income from consultancy and other services   491,968   443,021     Consulting operation and other services expenses   26,2&43   (339,797)   (288,821)     Net consulting and other service expenses   26,2&43   (339,797)   (288,821)     Net consulting and other service income   152,171   154,200     Profit on sale of properties   27   2,701,685   2,928,255     Net fair value gain (loss) on investment properties   43   36,145   (263,769)     Profit on disposal of subsidiaries   28   36,145   (263,769)     Profit on disposal of subsidiaries   28   75,204   75,204     Loss on previously held equity interest in an investment   28,1 B   (75,204)   75,204     Profit on disposal of associates   14   36,765   (107,011)     Profit on disposal of associates   14   36,765   (107,011)     Profit on disposal of associates   14   36,765   (107,011)     Profit on disposal of available-for-sale financial assets   (1,549)   25,603     (Loss) Gain on sale of available-for-sale financial assets   (1,549)   (2,549)     General and administrative expenses   29   (262,165)   (334,603)     Depreciation   13   (63,736)   (93,334)     Impairment losses   30,843   (425,345)   (346,197)     Other income   31   79,272   54,528     Operating profit   3,161,509   3,266,601    Finance income   32   78,006   271,318     Finance cost   (87,692)   (748,308)     Net finance cost   (87,692)   (748,308)     Net finance cost   (87,692)   (748,308)     Profit for the year   3,068,938   2,785,213      Ratiributable to:   2,777,547     Non-controlling interests   12,637   7,666     3,068,938   2,785,213      Basic and diluted earnings per share   (attributable to equity holders of the Parent expressed in QR per		26.1&43	, , ,	
Net rental and finance lease income         988,964         1,230,738           Income from consultancy and other services         491,968         443,021           Consulting operation and other services expenses         26.2&43         (339,797)         (288,821)           Net consulting and other service income         152,171         154,200           Profit on sale of properties         27         2,701,685         2,928,255           Net fair value gain (loss) on investment properties         43         36,145         (263,769)           Profit on disposal of subsidiaries         28         -         8,827           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         1         1,549         25,603           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           Closs Gain on sale of available-for-sale financial assets         (1,549)         25,603           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         31<	<u>.</u>			, , ,
Consulting operation and other services expenses         26.2&43         (339,797)         (288,821)           Net consulting and other service income         152,171         154,200           Profit on sale of properties         27         2,701,685         2,928,255           Net fair value gain (loss) on investment properties         43         36,145         (263,769)           Profit on disposal of subsidiaries         28         -         8,827           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         1         -         10,288           (Loss) Gain on sale of available-for-sale financial assets         (5,494)         924           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         32         78,006         271,318           Finance income         32         78,006		_		
Net consulting and other service income         152,171         154,200           Profit on sale of properties         27         2,701,685         2,928,255           Net fair value gain (loss) on investment properties         43         36,145         (263,769)           Profit on disposal of subsidiaries         28         -         8,827           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         1         1,549         25,603           Closs) Gain on sale of available-for-sale financial assets         (1,549)         25,603           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         3,161,509         3,266,601           Finance cost         32         78,066         271,318           F	Income from consultancy and other services		491,968	443,021
Profit on sale of properties         27         2,701,685         2,928,255           Net fair value gain (loss) on investment properties         43         36,145         (263,769)           Profit on disposal of subsidiaries         28         -         8,827           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         14         36,765         (107,011)           Profit on disposal of associates         14         36,765         (107,011)           Profit on disposal of associates         10,288         (1,549)         25,603           Loss of ain on sale of available-for-sale financial assets         (1,549)         25,603           Loss of diamonal assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Loss on financial assets at fair value through profit or loss         30&43         (425,345)         (346,033)           Depreciation         13         (62,165)         (334,603)           Depreciation         31         79,272         54,528           Operating profit	Consulting operation and other services expenses	26.2&43	(339,797)	(288,821)
Net fair value gain (loss) on investment properties         43         36,145         (263,769)           Profit on disposal of subsidiaries         28         -         8,827           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         1.549         25,603           Loss of ain on sale of available-for-sale financial assets         (1,549)         25,603           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         3,161,509         3,266,601           Finance cost         32         78,006         271,318           Finance cost         38,73,3817         2,789,611           Income tax expense         17         (4,879)         4,398)           Profit for the year         3,056,301	Net consulting and other service income		152,171	154,200
Profit on disposal of subsidiaries         28         -         8,827           Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         -         10,288           (Loss) Gain on sale of available-for-sale financial assets         (1,549)         25,603           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         3,161,509         3,266,601           Finance income         32         78,006         271,318           Finance cost         32         78,006         271,318           Finance cost         32         (87,692)         (476,990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398) <td>Profit on sale of properties</td> <td>27</td> <td>2,701,685</td> <td>2,928,255</td>	Profit on sale of properties	27	2,701,685	2,928,255
Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         -         10,288           (Loss) Gain on sale of available-for-sale financial assets         (5,494)         (924)           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         31         79,272         54,528           Operating profit         32         78,006         271,318           Finance cost         32         (165,698)         (748,308)           Net finance cost         32         (165,698)         (748,308)           Net finance income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213 <td>Net fair value gain (loss) on investment properties</td> <td>43</td> <td>36,145</td> <td>(263,769)</td>	Net fair value gain (loss) on investment properties	43	36,145	(263,769)
Loss on previously held equity interest in an investment         28.1 B         (75,204)         -           Share of results of associates         14         36,765         (107,011)           Profit on disposal of associates         -         10,288           (Loss) Gain on sale of available-for-sale financial assets         (5,494)         (924)           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         31         79,272         54,528           Operating profit         32         78,006         271,318           Finance cost         32         (165,698)         (748,308)           Net finance cost         32         (165,698)         (748,308)           Net finance income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213 <td></td> <td>28</td> <td>-</td> <td></td>		28	-	
Profit on disposal of associates         10,288           (Loss) Gain on sale of available-for-sale financial assets         (1,549)         25,603           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         31         79,272         54,528           Operating profit         32         78,006         271,318           Finance income         32         78,006         271,318           Finance cost         32         (165,698)         (748,308)           Net finance cost         (87,692)         (47,6990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:           Equity holders of the Parent         3,068,938         2,785,213 <td< td=""><td>Loss on previously held equity interest in an investment</td><td>28.1 B</td><td>(75,204)</td><td>_</td></td<>	Loss on previously held equity interest in an investment	28.1 B	(75,204)	_
(Loss) Gain on sale of available-for-sale financial assets         (1,549)         25,603           Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         31         79,272         54,528           Operating profit         32         78,006         271,318           Finance income         32         (165,698)         (748,308)           Net finance cost         (87,692)         (476,990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:           Equity holders of the Parent         3,068,938         2,785,213           Basic and diluted earnings per share           (attributable to equity holders of the Parent expressed in QR per	Share of results of associates	14	36,765	(107,011)
Loss on financial assets at fair value through profit or loss         (5,494)         (924)           General and administrative expenses         29         (262,165)         (334,603)           Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         3,161,509         3,266,601           Finance income         32         78,006         271,318           Finance cost         32         (165,698)         (748,308)           Net finance cost         (87,692)         (476,990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:           Equity holders of the Parent         3,068,938         2,785,213           Basic and diluted earnings per share           (attributable to equity holders of the Parent expressed in QR per	Profit on disposal of associates			10,288
General and administrative expenses       29       (262,165)       (334,603)         Depreciation       13       (63,736)       (93,334)         Impairment losses       30&43       (425,345)       (346,197)         Other income       31       79,272       54,528         Operating profit       3,161,509       3,266,601         Finance income       32       78,006       271,318         Finance cost       (87,692)       (476,990)         Profit before income tax       (87,692)       (476,990)         Profit before income tax       3,073,817       2,789,611         Income tax expense       17       (4,879)       (4,398)         Profit for the year       3,068,938       2,785,213         Attributable to:         Equity holders of the Parent       3,056,301       2,777,547         Non-controlling interests       12,637       7,666         3,068,938       2,785,213     Basic and diluted earnings per share (attributable to equity holders of the Parent expressed in QR per	(Loss) Gain on sale of available-for-sale financial assets		(1,549)	25,603
Depreciation         13         (63,736)         (93,334)           Impairment losses         30&43         (425,345)         (346,197)           Other income         31         79,272         54,528           Operating profit         3,161,509         3,266,601           Finance income         32         78,006         271,318           Finance cost         32         (165,698)         (748,308)           Net finance cost         (87,692)         (476,990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:         2         12,637         7,666           3,068,938         2,785,213         3,068,938         2,785,213           Basic and diluted earnings per share         (attributable to equity holders of the Parent expressed in QR per         4         2         7,76,766         7,766         7,766         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,785,213         7,78	Loss on financial assets at fair value through profit or loss		(5,494)	(924)
Impairment losses       30&43       (425,345)       (346,197)         Other income       31       79,272       54,528         Operating profit       3,161,509       3,266,601         Finance income       32       78,006       271,318         Finance cost       32       (165,698)       (748,308)         Net finance cost       (87,692)       (476,990)         Profit before income tax       3,073,817       2,789,611         Income tax expense       17       (4,879)       (4,398)         Profit for the year       3,068,938       2,785,213         Attributable to:       2       2       2         Equity holders of the Parent       3,056,301       2,777,547         Non-controlling interests       12,637       7,666         3,068,938       2,785,213         Basic and diluted earnings per share       (attributable to equity holders of the Parent expressed in QR per	General and administrative expenses	29	(262,165)	(334,603)
Other income         31         79,272         54,528           Operating profit         3,161,509         3,266,601           Finance income         32         78,006         271,318           Finance cost         32         (165,698)         (748,308)           Net finance cost         (87,692)         (476,990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:         2         12,637         7,666           3,068,938         2,785,213           Basic and diluted earnings per share (attributable to equity holders of the Parent expressed in QR per         2         3,068,938         2,785,213	Depreciation	13	(63,736)	(93,334)
Operating profit         3,161,509         3,266,601           Finance income         32         78,006         271,318           Finance cost         32         (165,698)         (748,308)           Net finance cost         (87,692)         (476,990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:         2         2           Equity holders of the Parent         3,056,301         2,777,547           Non-controlling interests         12,637         7,666           3,068,938         2,785,213           Basic and diluted earnings per share         (attributable to equity holders of the Parent expressed in QR per	Impairment losses	30&43	(425,345)	(346,197)
Finance income       32       78,006       271,318         Finance cost       32       (165,698)       (748,308)         Net finance cost       (87,692)       (476,990)         Profit before income tax       3,073,817       2,789,611         Income tax expense       17       (4,879)       (4,398)         Profit for the year       3,068,938       2,785,213         Attributable to:       2       2,777,547         Non-controlling interests       12,637       7,666         3,068,938       2,785,213         Basic and diluted earnings per share       (attributable to equity holders of the Parent expressed in QR per	Other income	31	79,272	54,528
Finance cost         32         (165,698)         (748,308)           Net finance cost         (87,692)         (476,990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:         2         4           Equity holders of the Parent         3,056,301         2,777,547           Non-controlling interests         12,637         7,666           3,068,938         2,785,213           Basic and diluted earnings per share         (attributable to equity holders of the Parent expressed in QR per	Operating profit	_	3,161,509	3,266,601
Net finance cost         (87,692)         (476,990)           Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:         2         2           Equity holders of the Parent         3,056,301         2,777,547           Non-controlling interests         12,637         7,666           3,068,938         2,785,213           Basic and diluted earnings per share         (attributable to equity holders of the Parent expressed in QR per	Finance income	32	78,006	271,318
Profit before income tax         3,073,817         2,789,611           Income tax expense         17         (4,879)         (4,398)           Profit for the year         3,068,938         2,785,213           Attributable to:         2,777,547           Equity holders of the Parent         3,056,301         2,777,547           Non-controlling interests         12,637         7,666           3,068,938         2,785,213           Basic and diluted earnings per share         (attributable to equity holders of the Parent expressed in QR per	Finance cost	32	(165,698)	(748,308)
Income tax expense       17       (4,879)       (4,398)         Profit for the year       3,068,938       2,785,213         Attributable to:       2,777,547         Equity holders of the Parent       3,056,301       2,777,547         Non-controlling interests       12,637       7,666         3,068,938       2,785,213         Basic and diluted earnings per share       (attributable to equity holders of the Parent expressed in QR per	Net finance cost		(87,692)	(476,990)
Profit for the year         3,068,938         2,785,213           Attributable to:         2,777,547           Equity holders of the Parent         3,056,301         2,777,547           Non-controlling interests         12,637         7,666           3,068,938         2,785,213           Basic and diluted earnings per share         (attributable to equity holders of the Parent expressed in QR per	Profit before income tax	_	3,073,817	2,789,611
Attributable to:  Equity holders of the Parent Non-controlling interests  12,637 7,666 3,068,938 2,785,213  Basic and diluted earnings per share (attributable to equity holders of the Parent expressed in QR per	Income tax expense	17	(4,879)	(4,398)
Equity holders of the Parent3,056,3012,777,547Non-controlling interests12,6377,6663,068,9382,785,213Basic and diluted earnings per share (attributable to equity holders of the Parent expressed in QR per	Profit for the year	<u> </u>	3,068,938	2,785,213
Non-controlling interests  12,637 7,666 3,068,938 2,785,213  Basic and diluted earnings per share (attributable to equity holders of the Parent expressed in QR per	Attributable to:			
Non-controlling interests  12,637 7,666 3,068,938 2,785,213  Basic and diluted earnings per share (attributable to equity holders of the Parent expressed in QR per	Equity holders of the Parent		3,056,301	2,777,547
Basic and diluted earnings per share (attributable to equity holders of the Parent expressed in QR per	± • •		12,637	7,666
Basic and diluted earnings per share (attributable to equity holders of the Parent expressed in QR per	-			
(attributable to equity holders of the Parent expressed in QR per	Basic and diluted earnings per share	_	· -	
	~ <u>-</u>			
	· · · · · · · · · · · · · · · · · · ·	33	7.86	7.14

CONSOLIDATED STATEMENT OF COMPREHENSIVE	INCOME		
	Notes	2015 QR'000	2014 QR'000
Profit for the year  Other comprehensive income		3,068,938	2,785,213
Other comprehensive income to be reclassified to profit or loss in subsequent periods:			
Exchange differences on translation of foreign operations	34	(87,473)	(32,716)
Available-for-sale financial assets	34	(33,782)	49,174
Other comprehensive income for the year		(121,255)	16,458
Total comprehensive income for the year		2,947,683	2,801,671
Attributable to:			
Equity holders of the Parent		2,936,711	2,796,084
Non-controlling interests		10,972	5,587
		2,947,683	2,801,671

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

			Attributable t	to equity holde	rs of the Paren	t			
								Non-	
		Treasury	Legal	General	Other	Retained		controlling	
	Share capital	shares	reserve	reserve	reseves	earnings	Total	interest	Total
	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000
Balance at 31 December 2014	3,891,246	(4,119)	1,110,169	4,639,231	(90,436)	6,213,240	15,759,331	159,399	15,918,730
Profit for the year		-	-	-	-	3,056,301	3,056,301	12,637	3,068,938
Other comprehensive loss for the year (Note 34)	-	-	-	-	(119,590)	-	(119,590)	(1,665)	(121,255)
Total comprehensive (loss) income for the									
year	-	-	-	-	(119,590)	3,056,301	2,936,711	10,972	2,947,683
Conribution to social and sports fund (Note 36)	-	-	-	-	-	(78,782)	(78,782)	-	(78,782)
•		-	-		(119,590)	2,977,519	2,857,929	10,972	2,868,901
Excess of subsequent purchase of additional									
shares in subsidiaries over the carrying amount									
of the non-controlling interests	-	-	-	-	-	(189,954)	(189,954)	-	(189,954)
Purchasing of non-controlling interests' shares.	-	-	-	-	-	-	-	(23,147)	(23,147)
Dividends for 2014 (Note 35)	-	-	-	-	-	(856,074)	(856,074)	-	(856,074)
Transfer to Legal Reserve	-	-	289,472	-	-	(289,472)	-	-	-
Other movements	-	-	-	-	-	-	-	(17)	(17)
Total transactions with shareholders		-	289,472			(1,335,500)	(1,046,028)	(23,164)	(1,069,192)
Balance at 31 December 2015	3,891,246	(4,119)	1,399,641	4,639,231	(210,026)	7,855,259	17,571,232	147,207	17,718,439

#### CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (CONTINUED)

Attributable to equity holders of the Parent									
	Share	Treasury	Legal	General	Other	Retained		Non- controlling	
	capital	shares	reserve	reserve	reseves	earnings	Total	interest	Total
	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000
Balance at 31 December 2013 as previously reported	3,891,246	(4,119)	842,294	4,639,231	(36,484)	4,478,958	13,811,126	499,484	14,310,610
Prior year adjustment	-	-	_	_	-	-	-	5,000	5,000
Balance at 1 January 2014 (Restated)	3,891,246	(4,119)	842,294	4,639,231	(36,484)	4,478,958	13,811,126	504,484	14,315,610
Profit for the year	-					2,777,547	2,777,547	7,666	2,785,213
Other comprehensive income (loss) for the year									
(Note 34)				-	18,537		18,537	(2,079)	16,458
Total comprehensive income for the year	-	-	-	-	18,537	2,777,547	2,796,084	5,587	2,801,671
Conribution to social and sports fund (Note 36)	=					(69,629)	(69,629)		(69,629)
_				-	18,537	2,707,918	2,726,455	5,587	2,732,042
Disposal of Non-controlling interests' share due to									_
sale of subsidiaries	-	-	-	-	-	-	-	(351,328)	(351,328)
Dividends for 2013 (Note 35)	-	-	-	-	-	(778,250)	(778,250)	-	(778,250)
Transfer to Legal Reserve	-	-	267,875	-	-	(267,875)	-	-	-
Other movements					(72,489)	72,489		656	656
Total transactions with shareholders	-		267,875		(72,489)	(973,636)	(778,250)	(350,672)	(1,128,922)
Balance at 31 December 2014	3,891,246	(4,119)	1,110,169	4,639,231	(90,436)	6,213,240	15,759,331	159,399	15,918,730

CONSOLIDATED STATEMENT OF CASH FLOWS			
		2015	2014
	Notes	QR'000	QR'000
OPERATING ACTIVITIES			
Profit for the year		3,068,938	2,785,213
Adjustments for:			
Finance cost	32	232,487	561,757
Finance income	32	(78,006)	(271,318)
Net fair value (gain)/loss on investment properties	12	(36,145)	421,643
Gain on remeasurement of non-current assets held for sale		-	(157,874)
Unrealised gain on financial assets at fair value through profit or loss		5,494	924
Loss/(Gain) on sale of available-for-sale financial assets		1,549	(25,603)
Depreciation	13	73,413	94,848
Share of results of associates	14	(36,765)	107,011
Net impairment losses	30	425,345	346,197
Gain on sale of non-current assets held for sale		-	(296,130)
Profit on disposal of subsidiaries	28.2 B	-	(8,827)
Loss on previously held equity interest in an investment	28.1 B	75,204	-
Profit on disposal of associates		-	(10,288)
Finance lease income	8	(259,497)	(300,116)
Dividend income	31	(5,366)	(9,570)
Net deferred tax		(430)	(97)
Change in Provisions	19	42,090	19,277
Accruals for board of directors remuneration	29	8,500	8,500
Gain on disposal of property, plant and equipment	31	(392)	
Operating gain before working capital changes		3,516,419	3,265,547
Changes in working capital:			
Change in receivables and prepayments		119,967	(162,504)
Change in trading properties		(885,985)	(1,376,355)
Change in finance lease receivables		502,965	790,694
Change in assets classified as held for sale		-	2,828
Amounts due from / due to related parties		(171,289)	2,301,690
Change in payables and accruals		78,043	315,982
NET CASH GENERATED FROM OPERATING ACTIVITIES		3,160,120	5,137,882

### CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)

		2015	2014
	Notes	QR'000	QR'000
INVESTING ACTIVITIES			
Finance income received		78,006	270,719
Proceeds from disposal of associates		-	69,000
Proceeds from disposal of subsidiaries	28.2 B	-	16,439,037
Purchase of investment properties		(104,514)	(9,485)
Payments for purchase of available-for-sale financial assets		(19,869)	(88,480)
Payments for purchase of property, plant and equipment		(9,698)	(18,126)
Proceeds from sale of available-for-sale financial assets		34,046	73,349
Proceeds from sale of investment properties		-	-
Proceeds from sale of non-current assets held for sale		-	1,044,000
Proceeds from disposal of property, plant and equipment		494	-
Dividends received from associates		20,816	4,000
Advances for purchase of investments and properties	43	(120,313)	(287,256)
Dividend income received	31	5,366	9,570
Proceed from disposal of financial assets at fair value through profit			
or loss		-	276
Payments for purchase of financial assets at fair value through profit			
or loss		(25,801)	-
Net movement in short term deposits maturing after three months	4	(2,158,036)	(405,595)
NET CASH (USED IN) / GENERATED FROM INVESTING			
ACTIVITIES		(2,299,503)	17,101,009
TINIA NOVING A COMMUNICA			
FINANCING ACTIVITIES		(222.405)	(5.61.757)
Finance cost paid	20.21.012	(232,487)	(561,757)
Transactions with non-controlling interest	28.2A &43	(36,415)	(2,482,755)
Proceeds from obligations under Islamic finance contracts		637,263	-
Payments for obligations under Islamic finance contracts		(864,209)	(18,372,903)
Dividends paid		(463,192)	(418,846)
Settlement of derivative financial liabilities		-	5,566
Restricted bank balances		(66,089)	(71,828)
NET CASH USED IN FINANCING ACTIVITIES		(1,025,129)	(21,902,523)
NET (DECREASE) / INCREASE IN CASH AND CASH			
EQUIVALENTS		(164,512)	336,368
Net foreign exchange difference		(7,301)	
Cash and cash equivalents at 1 January		1,175,069	838,701
CASH AND CASH EQUIVALENTS AT 31 DECEMBER	4	1,003,256	1,175,069
	•	·	

#### Notes to the consolidated financial statements

#### 1 CORPORATE INFORMATION AND PRINCIPAL ACTIVITIES

Barwa Real Estate Company Q.S.C. ("the Company" or "the Parent") was incorporated pursuant to the provision of Article 68 of the Qatar Commercial Companies Law No. 5 of 2002 as Qatari Shareholding Company under Commercial Registration No. 31901 dated 27 December 2005. The term of the Company is 100 years starting from the date of declaration in the Commercial Register. The Company is a listed entity on the Qatar Exchange.

The Company's registered office address is P.O. Box 27777, Doha, State of Qatar.

The principal activities of the Company and its subsidiaries (together "the group") are investing in all types of real estate including acquiring, reclamation, dividing, developing and reselling of land and to establish agricultural, industrial, commercial projects on land, or lease those lands, and also buying, selling and leasing buildings or projects. It also administers and operates real estate investments in and outside the State of Qatar, investing, hotels ownership and management, projects consulting and others.

Qatar Companies Law No. 11 of 2015 (Companies Law) which is applicable to the group has come into effect from 16 June 2015. The Ministry of Economy and Commerce (MOEC) had extended the transitional period determined for complying with the Companies Law till August 2016. Additionally, the executive regulations necessary to apply the Companies Law have not yet been issued by the MOEC. The group is currently in communication with the MOEC in order to amend its articles of association to be in compliance with the new Companies Law.

#### 2 BASIS OF PREPARATION AND CONSOLIDATION

The principle accounting policies applied in the preparation of these consolidated financial statements are set out below.

These policies have been consistently applied to all the years presented, unless otherwise stated.

#### 2.1 Basis of preparation

The consolidated financial statements of the group have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB) and applicable requirements of Qatar Commercial Companies' Law No. 11 of 2015, as amended.

The consolidated financial statements have been prepared under the historical cost convention, except for investment properties, financial assets at fair value through profit or loss and available-for-sale financial assets which have been measured at fair value.

The consolidated financial statements are presented in Qatari Riyals, which is the Company's functional and presentational currency and all values are rounded to the nearest thousand (QR'000), except when otherwise indicated.

The preparation of financial statements in conformity with IFRS requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to consolidated financial statements are disclosed in Note 41.

#### Notes to the consolidated financial statements

#### 2 BASIS OF PREPARATION AND CONSOLIDATION (CONTINUED)

#### 2.2 Basis of consolidation

#### (a) Subsidiaries

Subsidiaries are all entities (including structured entities) over which the group has control. The group controls an entity when the group is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the group. They are deconsolidated from the date that control ceases.

The group applies the acquisition method to account for business combinations.

The consideration transferred for the acquisition of a subsidiary is the fair values of the assets transferred, the liabilities incurred to the former owners of the acquire and the equity interests issued by the group. The consideration transferred includes the fair value of any asset or liability resulting from a contingent consideration arrangement. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair values at the acquisition date. The group recognises any non-controlling interest in the acquire on an acquisition-by-acquisition basis, either at fair value or at the non-controlling interest's proportionate share of the recognised amounts of acquiree's identifiable net assets.

Acquisition-related costs are expensed as incurred.

If the business combination is achieved in stages, the carrying value of the acquirer's previously held equity interest in the acquiree is re-measured to fair value at the acquisition date; any gains or losses arising from such re-measurement are recognised in profit or loss.

Any contingent consideration to be transferred by the group is recognised at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration that is deemed to be an asset or liability is recognised in accordance with IAS 39 either in profit or loss or as a change to other comprehensive income.

Contingent consideration that is classified as equity is not re-measured, and its subsequent settlement is accounted for within equity. Inter-company transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated. When necessary, amounts reported by subsidiaries have been adjusted to conform with the group's accounting policies.

#### (b) Changes in ownership interests in subsidiaries without change of control

Transactions with non-controlling interests that do not result in loss of control are accounted for as equity transactions – that is, as transactions with the owners in their capacity as owners. The difference between fair value of any consideration paid and the relevant share acquired of the carrying value of net assets of the subsidiary is recorded in equity. Gains or losses on disposals to non-controlling interests are also recorded in equity.

#### (c) Disposal of subsidiaries

When the group ceases to have control any retained interest in the entity is remeasured to its fair value at the date when control is lost, with the change in carrying amount recognised in profit or loss. The fair value is the initial carrying amount for the purposes of subsequently accounting for the retained interest as an associate, joint venture or financial asset. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the group had directly disposed of the related assets or liabilities. This may mean that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### Notes to the consolidated financial statements

#### 2 BASIS OF PREPARATION AND CONSOLIDATION (CONTINUED)

#### 2.2 Basis of consolidation (continued)

#### (d) Associates

Associates are all entities over which the group has significant influence but not control, generally accompanying a shareholding of between 20% and 50% of the voting rights. Investments in associates are accounted for using the equity method of accounting. Under the equity method, the investment is initially recognised at cost, and the carrying amount is increased or decreased to recognise the investor's share of the profit or loss of the investee after the date of acquisition. The group's investment in associates includes goodwill identified on acquisition.

If the ownership interest in an associate is reduced but significant influence is retained, only a proportionate share of the amounts previously recognised in other comprehensive income is reclassified to profit or loss where appropriate.

The group's share of post-acquisition profit or loss is recognised in the consolidated statement of profit or loss, and its share of post-acquisition movements in other comprehensive income is recognised in other comprehensive income with a corresponding adjustment to the carrying amount of the investment.

When the group's share of losses in an associate equals or exceeds its interest in the associate, including any other unsecured receivables, the group does not recognise further losses, unless it has incurred legal or constructive obligations or made payments on behalf of the associate.

The group determines at each reporting date whether there is any objective evidence that the investment in the associate is impaired. If this is the case, the group calculates the amount of impairment as the difference between the recoverable amount of the associate and its carrying value and charges the amount to the consolidated statement of profit or loss.

Profits and losses resulting from upstream and downstream transactions between the group and its associates are recognised in the group's financial statements only to the extent of unrelated investor's interests in the associates. Unrealised losses are eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of associates have been changed where necessary to ensure consistency with the policies adopted by the group.

Dilution gains and losses arising in investments in associates are recognised in the consolidated statement of profit or loss.

#### (e) Joint arrangements

The group applies IFRS 11 to all joint arrangements. Under IFRS 11 investments in joint arrangements are classified as either joint operations or joint ventures depending on the contractual rights and obligations of each investor.

Joint ventures are measured using the equity method of accounting, under which interests in joint ventures are initially recognised at cost and adjusted thereafter to recognise the group's share of the post-acquisition profits or losses and movements in other comprehensive income.

When the group's share of losses in a joint venture equals to or exceeds its interests in the joint ventures (which includes any long-term interests that, in substance, form part of the group's net investment in the joint ventures), the group does not recognise further losses, unless it has incurred obligations or made payments on behalf of the joint ventures.

Unrealised gains on transactions between the group and its joint ventures are eliminated to the extent of the group's interest in the joint ventures. Unrealised losses are also eliminated unless the transaction provides evidence of an impairment of the asset transferred. Accounting policies of the joint ventures have been changed where necessary to ensure consistency with the policies adopted by the group.

### Notes to the consolidated financial statements

#### 2 BASIS OF PREPARATION AND CONSOLIDATION (CONTINUED)

#### 2.2 Basis of consolidation (continued)

The group's subsidiaries accounting for more than 5% of the total assets and /or operational results of the group during the current or previous financial year are included in these consolidated financial statements are listed below. In addition to the below listed subsidiaries, there are number of other subsidiaries' financial statements that are consolidated into these consolidated financial statements and are accounting for less than 5% of the total assets and/or operational results of the group.

		Group effective s	hareholding
		percent	age
	Country of	31 December	31 December
Name of subsidiary	incorporation	2015	2014
Asas Real Estate Company W.L.L	Qatar	100%	100%
Al-Waseef Property Management Company S.P.C.	Qatar	100%	100%
Barwa Al-Doha Real Estate Company W.L.L	Qatar	100%	100%
Barwa International Company S.P.C.	Qatar	100%	100%
Barwa Al Sadd Company S.P.C.	Qatar	100%	100%
Barwa Al- Baraha S.P.C.	Qatar	100%	100%
Barwa Financial District W.L.L.	Qatar	100%	100%
Barwa Village Company S.P.C.	Qatar	100%	100%
Gudran S.P.C.	Qatar	100%	100%
Masaken Al Sailiya & Mesaimeer Company S.P.C.	Qatar	100%	100%
Barwa District Cooling Company S.P.C.	Qatar	100%	100%
Qatar Real Estate Investment Company P.J.S.C.	Qatar	100%	100%
Cavendish Capital	UK	92.31%	92.31%
Shaza Hotels Investment Company B.S.C.C (*)	Bahrain	100%	96.5%
Qatar Project Management Company Q.P.S.C.	Qatar	70%	70%
Lusail Golf Development Company WLL	Qatar	100%	50%

<sup>(\*)</sup> The company was formerly known as Guidance Hotel Investment Company B.S.C.C and was renamed in November 2015.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES

#### 3.1 Changes in accounting policies and disclosures

(a) New and amended standards applicable to the Group

The following standards are applicable the Group for the financial year beginning on or after 1 January 2015 and might not have material impact on the Group.

- Amendments to IAS 19, 'Employee benefits' on defined benefit plans (Annual periods beginning on or after 1 July 2014). The objective of the amendments is to simplify the accounting for contributions that are independent of the number of years of employee service.
- Other amendments to IFRSs effective for the financial year ending 31 December 2015 are not expected to have material impact on the Group.
- (b) New standards and interpretations effective for annual periods after 1 January 2015 and not yet adopted A number of new standards and amendments to standards and interpretations are effective for annual periods beginning after 1 January 2015 and have not been applied in preparing these consolidated financial statement. None of these is expected to have a significant effect on the consolidated financial statements of the Group, except the following set out below:
- Amendments to IFRS 9, 'Financial instruments' on hedge accounting (Annual periods beginning on or after 1 January 2018). The amendments to IFRS 9 bring into effect a substantial overhaul of hedge accounting that will allow entities to better reflect their risk management activities in the financial statements.
- IFRS 16, 'leases' (Annual periods beginning on or after 1 January 2019) requires lessees to recognise nearly all leases on the balance sheet which will reflect their right to use an asset for a period of time and the associated liability to pay rentals. The lessor's accounting' model largely remains unchanged.
- IFRS 14, 'Regulatory deferral accounts' (Annual periods beginning on or after 1 January 2016) permits first time adopters to continue to recognise amounts related to rate regulation in accordance with their previous GAAP when they adopt IFRS. However, to enhance comparability with entities that already apply IFRS and do not recognise such amounts, the standard requires that the effect of rate regulation must be presented separately from other items.
- IFRS 15, 'Revenue from contracts with customer' (Annual periods beginning on or after 1 January 2018). The new standard introduces the core principle that revenue must be recognised when the goods or services are transferred to the customer, at the transaction price. Any bundled goods or services that are distinct must be separately recognised, and any discounts or rebates on the contract price must generally be allocated to the separate elements.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.1 Changes in accounting policies and disclosures (continued)

- Sale or contribution of assets between an investor and its associate or joint venture Amendments to IFRS 10 and IAS 28 (Annual periods beginning on or after 1 January 2016) The amendments clarify the accounting treatment for sales or contribution of assets between an investor and its associates or joint ventures. They confirm that the accounting treatment depends on whether the non-monetary assets sold or contributed to an associate or joint venture constitute a 'business' (as defined in IFRS 3 Business Combinations).
- Where the non-monetary assets constitute a business, the investor will recognise the full gain or loss on the sale or contribution of assets. If the assets do not meet the definition of a business, the gain or loss is recognised by the investor only to the extent of the other investors in the associate or joint venture. The amendments apply prospectively.
- Accounting for Acquisitions of Interests in Joint Operations Amendments to IFRS 11 (Annual periods beginning on or after 1 January 2016) the amendments to IFRS 11 clarify the accounting for the acquisition of an interest in a joint operation where the activities of the operation constitute a business. They require an investor to apply the principles of business combination accounting when it acquires an interest in a joint operation that constitutes a business.

#### 3.2 Summary of significant accounting policies

#### Fair value measurement

The group measures financial instruments, such as, available for sale financial assets and non-financial assets such as investment properties, at fair value at each reporting date. Also, fair values of financial instruments measured at amortised cost are disclosed in Note 41.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability

The principal or the most advantageous market must be accessible by the group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorised within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level I Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognised in the consolidated financial statements on a recurring basis, the group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorisation (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

The group's management determines the policies and procedures for both recurring fair value measurement, such as investment properties and unquoted available-for-sale financial assets, and for non-recurring measurement, such as assets held for disposal in discontinued operation. The management comprises of the head of the development segment, heads of the group's assets management team, the heads of the finance team, the head of the risk management department and the managers of each property.

External valuers are involved for valuation of significant assets, such as investment properties and trading properties. Selection criteria include market knowledge, reputation, independence and whether professional standards are maintained. Valuers are normally rotated every three years. The management discusses and reviews, the group's external valuers, valuation techniques and assumptions used for each property.

At each reporting date, the management analyses the movements in the values of assets and liabilities which are required to be re-measured or re-assessed as per the group's accounting policies. For this analysis, the management verifies the major inputs applied in the latest valuation by agreeing the information in the valuation computation to contracts and other relevant documents.

The management, in conjunction with the group's external valuers, also compares each changes in the fair value of each asset and liability with relevant external sources to determine whether the change is reasonable.

For the purpose of fair value disclosures, the group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### Revenue recognition

Revenue is measured at fair value of consideration received or receivable and represents amounts receivable for goods supplied, stated net of discounts, returns and value added taxes. The group recognises revenue when the amount of revenue can be measured reliably; when it is probable that future economic benefits will flow to the entity; and when specific criteria have been met for each of the group's activities listed below. The group bases its estimate by reference to historical results taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

Sale of trading property

A property is regarded as sold when the significant risks and returns have been transferred to the buyer, which is normally on unconditional exchange of contracts. For conditional exchanges, sales are recognised only when all the significant conditions are satisfied.

Sales of property under development

Where property is under development and agreement has been reached to sell such property when construction is complete, the management considers whether the contract comprises:

A contract to construct a property

Or

A contract for the sale of a completed property

Where a contract is judged to be for the construction of a property and based on the nature of these contracts, revenue is recognised using the percentage of completion method as construction progresses.

Where the contract is judged to be for the sale of a completed property, revenue is recognised when the significant risks and rewards of ownership of the real estate have been transferred to the buyer. If, however, the legal terms of the contract are such that the construction represents the continuous transfer of work in progress to the purchaser, the percentage-of-completion method of revenue recognition is applied and revenue is recognised as work progresses. Continuous transfer of work in progress is applied when:

The buyer controls the work in progress, typically when the land on which the development takes place is owned by the final customer

And

All significant risks and rewards of ownership of the work in progress in its present state are transferred to the buyer as construction progresses, typically, when buyer cannot put the incomplete property back to the group.

In such situations, the percentage of work completed is measured based on the costs incurred up until the end of the reporting period as a proportion of total costs expected to be incurred.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### Rental income

Rental income receivable from operating leases, less the group's initial direct costs of entering into the leases, is recognized on a straight-line basis over the term of the lease, except for contingent rental income which is recognized when it arises.

Incentives for lessees to enter into lease agreements are spread evenly over the lease term, even if the payments are not made on such a basis. The lease term is the non-cancellable period of the lease together with any further term for which the tenant has the option to continue the lease, where, at the inception of the lease, the directors are reasonably certain that the tenant will exercise that option.

Amounts received from tenants to terminate leases or to compensate for dilapidations are recognized in the consolidated statement of profit or loss when they arise.

#### Finance lease income

Income from finance lease in which the group is the lessor is recognized based on a pattern reflecting a constant periodic rate of return on the group's net investment in the finance lease.

#### Management fee income

Management fee income is recognized based on the terms and conditions of the relevant management agreements concluded with external parties to the group. It is recognized when the service has been provided.

#### Services revenues

Revenues from services rendered is recognized in the consolidated statement of profit or loss by reference to the stage of completion of the specific transaction and assessed on the basis of the actual service provided as proportion of the total services to be provided. Revenue earned but not invoiced at year end is accrued and included in accrued income.

#### Construction contracts

Construction contract revenues includes the initial amounts agreed in the contract plus any variations in contract work, claims and incentive payments, to the extent that it is probable they will result in revenue and can be measured reliably. As soon as the outcome of a construction contract can be estimated reliably, contract revenue is recognized in the consolidated statement of profit or loss in proportion to the stage of completion of the contract. Contract expenses are recognized as incurred unless they create an asset related to future contract activity.

The stage of completion is assessed by reference to surveys of work performed. When the outcome of a construction contract cannot be estimated reliably, contract revenue is recognized only to the extent of contract costs incurred that are likely to be recoverable. An expected loss on a contract is recognized immediately in the consolidated statement of profit or loss.

Service charges, management charges and other expenses recoverable from the tenants

Income arising from expenses recharged to tenants is recognized in the period in which the compensation becomes receivable. Services and management charges and its related costs are represented seperatly from rental income and costs.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### Dividend income

Dividend income is recognized when the right to receive the dividend is established.

#### Finance income

Finance income from banks' deposits is recognized on a time apportionment basis using the effective profit rate method.

#### **Trading properties (Inventory)**

Trading properties are real estate properties (including non-developed plots of land) that are readily available for sale and those properties under development for sale which are in construction phase. These are held for sale in the ordinary course of business rather than to be held for rental or capital appreciation, are carried at the lower of cost and net realizable value. The group may decide to lease out some units to increase the possibility of selling the properties rather than to earn rental income on a continuing basis and the property is not held for capital appreciation. The group account for these properties as trading property and not investment property as the property continues to be held exclusively with the view to subsequent disposal in the ordinary course of business. Net realizable value is the estimated selling price in the ordinary course of business, based on market prices at the reporting date and discounted for time factor if material, less the estimated costs of completion and the estimated costs necessary to make the sale.

#### Cost include:

- > Freehold and leasehold rights for land
- Amounts paid to contractors for construction
- > Borrowing costs, planning & design costs, costs of site preparation, professional fees, property transfer taxes, construction overhead and other related costs.

Non refundable commission paid to sales or working agents on the sale of real estate units are expensed when incurred.

Cost of trading properties recognised in the consolidated statement of profit or loss is determined with references to specific costs incurred on the property sold and an allocation of any relative size of the property sold.

#### **Investment properties**

Investment property comprises completed property and property under construction or re-development that is held to earn rentals or for capital appreciation or both rather than for sale in the ordinary course of business or for use in administrative function. Property held under a lease contract is classified as investment property when the definition of an investment property is met.

Investment property is measured initially at cost including transaction costs. Transaction costs include transfer taxes, professional fees for legal services and initial leasing commissions to bring the property to the condition necessary for it to be capable of operating. The carrying amount also includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met.

Subsequent to initial recognition, investment property is measured at fair value. Gains or losses arising from changes in the fair values are included in the consolidated statement of profit or loss in the year in which they arise.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

Investment property is derecognised when it has been disposed of or permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment property are recognised in the consolidated statement of profit or loss in the year of retirement or disposal.

Gains or losses on the disposal of investment property are determined as the difference between net disposal proceeds and the carrying value of the asset.

Transfers are made to investment property when, and only when, there is a change in use, evidenced by the end of owner occupation or commencement of an operating lease. Transfers are made from investment property when, and only when, there is a change in use, evidenced by commencement of owner occupation or commencement of development with a view to sale.

When the use of a property changes from owner-occupied to investment property, the property is remeasured to fair value and reclassified as investment property. Any gain arising on remeasurement is recognised directly in equity as a revaluation surplus. Any loss is recognised immediately in the consolidated statement of profit or loss.

For a transfer from investment property carried at fair value to owner-occupied property or trading properties, the property's deemed cost for subsequent accounting in accordance with IAS 16 "Property, plant and equipment" or IAS 2 "Inventories" shall be its fair value at the date of change in use.

For a transfer from trading properties to investment property that will be carried at fair value, any difference results between the fair value of the property at that date and its previous carrying amount shall be recognized in the consolidated statement of profit or loss.

#### Property, plant and equipment

Property, plant and equipment are stated at cost less accumulated depreciation and any impairment in value.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost of self-constructed assets includes the cost of materials and direct labor, any other costs directly attributable to bringing the asset to a working condition for its intended use, and the costs of dismantling and removing the items and restoring the site on which they are located. Purchased software that is integral to the functionality of the related equipment is capitalized as part of related equipment.

Depreciation is recognised in the consolidated statement of profit or loss on a straight-line basis over the estimated useful lives of each part of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the group will obtain ownership by the end of the lease term. Land is not depreciated.

The estimated useful lives of the depreciable assets are as follows:

Buildings20-33 yearsFurniture and fixtures3-7 yearsMotor vehicles5 yearsComputers software and hardware3-5 yearsOffice equipment3 yearsLeasehold improvements3 yearsCooling plant25 years

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

The assets' useful lives and residual values are reviewed and adjusted as appropriate at each reporting date.

The carrying values of property, plant and equipment are reviewed for impairment when events or changes in circumstances indicate the carrying value may not be recoverable. If any such indication exists and where the carrying values exceed the estimated recoverable amount, the assets are written down to their recoverable amount.

Expenditure incurred to replace a component of an item of property, plant and equipment that is accounted for separately is capitalized and the carrying amount of the component that is replaced is written off. Other subsequent expenditure is capitalized only when it increases future economic benefits of the related item of property, plant and equipment. All other expenditure is recognized in the consolidated statement of profit or loss as the expense is incurred. An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in the consolidated statement of profit or loss in the year the asset is derecognized. Gains and losses on disposals are determined by comparing proceeds with carrying amount.

#### **Financial instruments**

A financial instrument is any contract that gives rise to a financial asset of one entity and a financial liability or equity instrument of another entity.

#### Financial assets

The group classifies its financial assets in the following categories; financial assets at fair value through profit or loss, loans and receivables, and available-for-sale financial assets, as appropriate. All financial assets are recognised initially at fair value plus, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial asset.

Purchases or sales of financial assets that require delivery of assets within a timeframe established by regulation or convention in the market place (regular way trades) are recognised on the trade date, i.e., the date that the group commits to purchase or sell the asset.

#### Financial assets at fair value through profit or loss

A financial asset is classified at fair value through profit or loss if it is classified as held for trading or is designated as such upon initial recognition. Financial assets at fair value through profit or loss are initially recognised at fair value and transactions costs are expensed in the consolidated statement of profit or loss and subsequent changes in fair value are recognised in the consolidated statement of profit or loss .

#### Loans and receivables

loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective profit method, less any impairment losses. The losses arising from impairment are recognised in the consolidated statement of profit or loss.

#### Available-for-sale financial assets

Available-for-sale investments are non-derivatives that are either designated in this category or not classified in any of the other categories. Available for sale financial assets are recognised initially at fair value plus transaction costs. After initial recognition, available for sale financial assets are subsequently remeasured at fair value, with any resultant gain or loss directly recognised as a separate component of equity under other comprehensive income until the investment is sold, collected, or the investment is determined to be impaired, at which time the cumulative gain or loss previously reported in equity is included in the consolidated statement of profit or loss for that year. Finance income earned on the investments is reported as finance income in the consolidated statement of profit or loss using the effective profit rate. Dividends earned on investments are recognised in the consolidated statement of profit or loss as "Dividend income" when the right to receive dividend has been established.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

The fair value of investments that are actively traded in organised financial markets is determined by reference to quoted market bid prices at the close of business at the end of the reporting period. For investments where there is no active market, fair value is determined using valuation techniques. Such techniques include using recent arm's length market transactions, reference to current market value of another instrument which is substantially the same, discounted cash flow analysis or other valuation models. For investment in funds, fair value is determined by reference to net asset values provided by the fund administrators.

Investments are uncertain due to the uncertain nature of cash flows arising from certain of the group's unquoted equity investments, the fair value of these investments cannot be reliably measured. Consequently, these investments are carried at cost, less any impairment losses.

#### Derecognition

When the available for sale financial assets investment is disposed off, the cumulative gain or loss previously recorded in equity is recognised in the consolidated statement of profit or loss.

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is primarily derecognised (i.e. removed from the group's consolidated statement of financial position) when:

- The rights to receive cash flows from the asset have expired, or
- The group has transferred its rights to receive cash flows from the asset or has assumed an obligation to pay
  the received cash flows in full without material delay to a third party under a 'pass-through' arrangement; and
  either (a) the group has transferred substantially all the risks and rewards of the asset, or (b) the group has
  neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of
  the asset

When the group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if and to what extent it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the group continues to recognise the transferred asset to the extent of the group's continuing involvement. In that case, the group also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the group has retained.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### Financial liabilities

The group's financial liabilities include trade and other payables, due to related parties, and obligations under islamic finance contracts.

#### Non-derivative financial liabilities

The group initially recognises financial liabilities on the date that they are originated which is the date that the group becomes a party to the contractual provisions of the instrument.

The group derecognises a financial liability when its contractual obligations are discharged, cancelled or expired.

The group classifies non-derivative financial liabilities into the other financial liabilities category. Such financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective profit method. Other financial liabilities comprise obligations under Islamic finance contracts, due to related parties, bank overdrafts, and trade and other payables.

#### Accounts payable and accruals

Liabilities are recognised for amounts to be paid in the future for services received or when the risks and rewards associated with goods are transferred to the group, whether billed by the supplier or not.

Trade payables are initially recognised at fair value and subsequently measured at amortised cost using effective profit method.

#### Obligations under Islamic financing contracts

Obligations under Islamic financing contracts are recognized initially at fair value of the consideration received, less directly attributable transaction costs. Subsequent to initial recognition, those obligations are measured at amortized cost using the effective profit rate method.

Gains or losses are recognized in the consolidated statement of profit or loss when the liabilities are derecognized as well as through the amortization process. Finance cost and other related charges are recognized as an expense when incurred.

Fees paid on the establishment of Islamic facilities are recognised as transaction costs of the financing to the extent that it is probable some or all of the facility will be drawn down. In this case, the fee is deferred until the draw-down occurs. To the extent there is no evidence that it is probable that some or all of the facility will be drawn down, the fee is capitalised as prepayment for liquidity services and amortised over the period of the facility to which it relates.

#### Derecognition

A financial liability is derecognised when the obligation under the liability is discharged or cancelled, or expires. When an existing financial liability is replaced by another from a different lender or same lender but on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as the derecognition of the original liability and the recognition of a new liability. The difference in the respective carrying amounts is recognised in the consolidated statement of profit or loss.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### Offsetting of financial instruments

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position if there is a currently legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or realise the assets and settle the liabilities simultaneously. The legally enforceable right must not be contingent on future events and must be enforceable in the normal course of business and in the event of default insolvency or bankruptcy of the group or counter party.

#### Derivative financial instruments

Derivative financial instruments are recognised initially at fair value; attributable transaction costs are recognised in the consolidated statement of profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes in the fair value of derivative instruments not designated for hedges are recognized in the consolidated statement of profit or loss.

#### **Impairment**

#### Financial assets

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is impaired and impairment losses are incurred only if there is objective evidence of impairment as a result of one or more events that occurred after the initial recognition of the asset (a 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the debtors or a group of debtors is experiencing significant financial difficulty, default or delinquency in costs or principal payments, the probability that they will enter bankruptcy or other financial reorganisation, and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

For loans and receivables category, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial asset's original effective profit rate. The carrying amount of the asset is reduced and the amount of the loss is recognised in the consolidated statement of profit or loss. If a loan has a variable profit rate, the discount rate for measuring any impairment loss is the current effective profit rate determined under the contract. As a practical expedient, the Group may measure impairment on the basis of an instrument's fair value using an observable market price.

If in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised (such as an improvement in the debtor's credit rating), the reversal of the previously recognised impairment loss is recognised in the consolidated statement of profit or loss.

#### Assets classified as available for sale

The group assesses at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired. In the case of equity investments classified as available for sale, a significant or prolonged decline in the fair value of the security below its cost is also evidence that the assets are impaired. If any such evidence exists for available-for-sale financial assets, the cumulative loss (measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognised in the consolidated statement of profit or loss is removed from equity and recognised in the consolidated statement profit or loss on equity instruments are not reversed through the consolidated statement of profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in the consolidated statement profit or loss, the impairment loss is reversed through the consolidated statement of profit or loss.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### Non financial assets

The carrying amounts of the group's non-financial assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash-generating unit").

An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit exceeds its estimated recoverable amount. Impairment losses are recognized in the consolidated statement profit or loss.

Impairment losses recognized in respect of cash-generating units are allocated first to reduce the carrying amount of any goodwill allocated to the units and then to reduce the carrying amount of the other assets in the unit (group of units) on a prorata basis. Impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed (other than for goodwill) if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

#### Cash and cash equivalents

For the purpose of the consolidated statement of cash flows, cash and cash equivalents comprise cash and bank balances and bank deposits with original maturities of three months or less, unrestricted balances held with banks, and highly liquid financial assets with original maturities of three months or less, which are subject to insignificant risk of changes in their fair value.

#### Share capital

#### **Ordinary** shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

Repurchase, disposal and reissue of share capital (treasury shares)

When share capital recognised as equity is repurchased (treasury shares), the amount of the consideration paid, which includes directly attributable costs, net of any tax effects, is recognised as a deduction from equity until the shares are cancelled or reissued. When treasury shares are sold or reissued subsequently, the amount received is recognised as an increase in equity, and the resulting surplus or deficit on the transaction is presented separately in the equity.

#### **Finance costs**

Finance costs are costs that the group incurs in connection with the borrowing of funds. The group capitalizes financing costs that are directly attributable to the acquisition, construction or production of a qualifying asset as part of the cost of that asset. A qualifying asset for finance cost capitalization is an asset that necessarily takes a substantial period of time to get ready for its intended use or sale. The group recognizes other borrowing costs as an expense in the period incurred.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

The group begins capitalizing financing costs as part of the cost of a qualifying asset on the commencement date. The commencement date for capitalization is the date when the group first meets all of the following conditions:

- (a) incurs expenditures for the asset;
- (b) incurs borrowing costs; and
- (c) undertakes activities that are necessary to prepare the asset for its intended use or sale.

To the extent that the group borrows funds specifically for the purpose of obtaining a qualifying asset, the group determines the amount of financing costs eligible for capitalization as the actual financing costs incurred on that financing during the period less any investment income on the temporary investment of those financings, if any.

The financing costs applicable to the financing of the group that are outstanding during the period, other than those specific financing mentioned above as made specifically for the purpose of obtaining a qualified asset, are capitalized by applying a capitalization rate to the expenditures on that asset.

The amount of financing costs that the group capitalizes during the period is not to exceed the amount of financing costs it incurred during that period. The group suspends capitalization of borrowing costs during extended periods in which it suspends active development of a qualifying asset, and ceases capitalizing borrowing costs when substantially all the activities necessary to prepare the qualifying asset for its intended use or sale are complete.

#### **Tenant deposits**

Tenant deposits liabilities are initially recognised at fair value and subsequently measured at amortised cost where material. These deposits are refundable to the tenants at the end of the lease term.

#### Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement at inception date, whether fulfilment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset, even if that right is not explicitly specified in an arrangement.

#### Group as a lessor

Leases where the group transfer substantially all the risks and benefits incidental to the ownership of the leased item are classified as finance leases and are presented as receivables at an amount equal to the net investment in the lease. Net investment in the lease is the gross investment in the lease discounted at the profit rate implicit in the lease. Income from finance leases in which the group is a lessor is recognised based on a pattern reflecting a constant periodic rate of return on the group's net investment in the finance lease. Contingent rents are recognised as revenue in the period in which they are earned.

#### Group as a lessee

Finance leases, which transfer to the group substantially all the risks and benefits incidental to ownership of the leased item, are capitalised at the inception of the lease at the fair value of the leased property or, if lower, at the present value of the minimum lease payments.

Lease payments are apportioned between the finance charges and the reduction of the lease liability so as to achieve a constant rate of profit on the remaining balance of the liability. Finance charges are charged to the consolidated statement of profit or loss as they arise. The property plant and equipment acquired under finance lease is depreciated over the shorter of the useful lives and of the lease term.

Leases in which a significant portion of the risks and rewards of the ownership are retained by the lessor are classified as operating leases. Operating lease payments are recognised as an expense in the consolidated statement of profit or loss on a straight-line basis over the lease term, except for contingent rental payments which are expensed when they arise.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### **Provisions**

A provision is recognised if, as a result of a past event, the group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The increase in provision due to passage of time is recognised as net finance costs. Provisions are not recognized for future operating losses, where there are a number of similar obligations, the likelihood that an outflow will be required in settlement is determined by considering the class of obligations as a whole. A provision is recognized even if the likelihood of an outflow with respect to anyone item in the same class of obligation may be small.

Provisions are measured at the present value of the expenditures expected to be required to settle the obligation using a pre-tax rate that reflets current market assessments of the time of money and the risks specific to the obligation. The increase in the provision due to passage of time is recognized as finance cost.

#### Goodwill

Goodwill arises on the acquisition of subsidiaries and represents the excess of the consideration transferred, the amount of any non-controlling interest in the acquire and the acquisition date fair value of any previous equity interest in the acquiree over the fair value of the identifiable net assets acquired. If the total of consideration transferred, non-controlling interest recognized and previously held interest measured at fair value is less than the fair value of the net assets of the subsidiary acquired, in the case a bargain purchase, the difference is recognized directly in the profit or loss.

For the purpose of impairment testing, goodwill acquired in a business combination is allocated to each of the CGUs or group of CGUs that is expected to benefit from the synergies of the combination. Goodwill impairment testing is undertaken annually. Any impairment is recognized immediately as an expense and is not subsequently reversed.

The cost of intangible asset acquired in a business combination is fair value as at the date of acquisition. other intangible asset are carried at cost less any accumulated amortisation and any accumulated impairment losses.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### **End of service benefits**

The group operates defined benefit and defined contribution retirement plans

#### Defined benefit plan

A defined benefit plan is a pension plan that is not a defined contribution plan. In accordance with Qatar Labour Law number 14 of 2004, the group makes payments to non-Qatari and non-citizens of the Gulf Cooperation Council states employees in certain locations where the group operates, on their resignation, usually dependent on one or more factors such as years of service and salary.

The liability recognised in the statement of financial position in respect of employees' end of service indemnity is the present value of the defined benefit obligation at the end of the reporting period. The defined benefit obligation is calculated annually by management using the projected unit credit method.

The current service cost of the defined benefit plan, recognised in the statement of profit or loss in employee benefit expense, except where included in the cost of an asset, reflects the increase in the defined benefit obligation resulting from employee service in the current year, benefit changes curtailments and settlements.

Past-service costs are recognised immediately in income.

The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using profit rates of high-quality corporate bonds that are denominated in the currency in which the benefits will be paid, and that have terms to maturity approximating to the terms of the related benefit obligation. Where there is no deep market in such bonds, the market rates on government bonds are used.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period in which they arise.

#### Defined contribution plan

With respect to its national employees and citizens of GCC states, as well as other employees in certain locations outside Qatar, the group makes contributions to the General Pension Fund Authority and similar authorities of other countries, calculated as a percentage of the employees' salaries. The group has no further payment obligations once the contributions have been paid. The contributions are recognized as employee benefit expense when they are due. Prepaid contributions are recognized as an asset to the extent that a cash refund or reduction in the future payment is available.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### **Current and deferred income tax**

The tax expense for the period comprises current and deferred tax. Tax is recognised in the consolidated statement of profit or loss, except to the extent that it relates to items recognised in other comprehensive income or directly in equity. In this case, the tax is also recognised in other comprehensive income or directly in equity, respectively.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted at the consolidated statement of financial position date in the countries where the company and its subsidiaries operate and generate taxable income. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulation is subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

Deferred income tax is recognised, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the consolidated financial statements. However, deferred tax liabilities are not recognised if they arise from the initial recognition of goodwill; deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of the transaction affects neither accounting nor taxable profit or loss.

Deferred income tax is determined using tax rates and laws that have been enacted or substantively enacted by the balance sheet date and are expected to apply when the related deferred income tax asset is realized or the deferred income tax liability is settled.

Deferred income tax assets are recognised only to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilized.

Deferred income tax is provided on temporary differences arising on investments in subsidiaries and associates, except for deferred income tax liability where the timing of the reversal of the temporary difference is controlled by the group and it is probable that the temporary difference will not reverse in the foreseeable future.

Deferred income tax assets and liabilities are offset when there is a legally enforceable right to offset current tax assets against current tax liabilities and when the deferred income taxes assets and liabilities relate to income taxes levied by the same taxation authority on either the same taxable entity or different taxable entities where there is an intention to settle the balances on a net basis.

#### Foreign currency translation

#### Functional and presentation currency

Items included in the financial statements of each of the group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in 'Qatari Riyals' ("QR"), which is the group's presentational currency.

#### Transactions and balances

Foreign currency transactions are translated into the functional currency using the exchange rates prevailing at the dates of the transactions or valuation where items are re-measured. Foreign exchange gains and losses resulting from the settlement of such transactions and from the translation at year-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the consolidated statement of profit or loss, except when deferred in other comprehensive income as qualifying cash flow hedges and qualifying net investment hedges. Foreign exchange gains and losses are presented in the consolidated statement of profit or loss within 'finance income or costs'.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

Changes in the fair value of monetary securities denominated in foreign currency classified as available for sale are analysed between translation differences resulting from changes in the amortised cost of the security and other changes in the carrying amount of the security. Translation differences related to changes in amortised cost are recognised in the consolidated statement profit or loss, and other changes in carrying amount are recognised in other comprehensive income.

Translation differences on non-monetary financial assets and liabilities such as equity instruments held at fair value through profit or loss are recognised in the consolidated statement profit or loss as part of the fair value gain or loss, Translation differences on non-monetary financial assets, such as equity instruments classified as available for sale, are included in the consolidated statement of other comprehensive income.

#### Group companies

The results and financial position of all the group entities (none of which has the currency of a hyper-inflationary economy) that have a functional currency different from the presentation currency are translated into the presentation currency as follows:

- (a) assets and liabilities for each statement of financial position presented are translated at the closing rate at the date of that financial position;
- (b) income and expenses for each consolidated statement of profit or loss are translated at average exchange rates (unless this average is not a reasonable approximation of the cumulative effect of the rates prevailing on the transaction dates, in which case income and expenses are translated at the rate on the dates of the transactions); and
- (c) all resulting exchange differences are recognised in other comprehensive income.

Goodwill and fair value adjustments arising on the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and translated at the closing rate. Exchange differences arising are recognised in other comprehensive income.

#### Earnings per share

The group presents basic and diluted earnings per share (EPS) data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise convertible notes and share options granted to employees, if any.

#### **Segment reporting**

An operating segment is a component of the group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the group's other components, whose operating results are reviewed regularly by the group's top management (being the chief operating decision maker) to make decisions about resources allocated to each segment and assess its performance, and for which discrete financial information is available. Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker.

#### Notes to the consolidated financial statements

#### 3 SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### 3.2 Summary of significant accounting policies (continued)

#### **Government grants**

Government grants are recognised where there is reasonable assurance that the grant will be received and all attached conditions will be complied with. Unconditional government grant related to income are recognised in the consolidated statement of profit or loss at the fair value when the grant becomes receivable.

Governments grants related to assets, including non monetary grants at fair value, should be presented in the balance sheet either by setting up the grant a deffred income or by deducting the grant in arriving at the asset's carrying amount.

Other government grants are recognised initially as deferred income when there is reasonable assurance that they will be received and that the group will comply with the conditions associated with the grant. Grants that compensate the group for expenses incurred are recognised in the consolidated statement of profit or loss on a systematic basis in the same periods in which the expenses are recognised. Grants that compensate the group for the cost of a depreciable asset are recognised in the consolidated statement of profit or loss on a systematic basis over the useful life of the asset, while grants compensating the group for assets under development are directly deducted from the carrying amount of the related asset. Government grant related to non-monetary assets are initially recognized at nominal amount.

#### Non-current assets held for sale and discontinued operations

The group classifies non-current assets and disposal groups as held for sale if their carrying amounts will be recovered principally through a sale rather than through continuing use. Such non-current assets and disposal groups classified as held for sale are measured at the lower of their carrying amount and fair value less costs to sell.

Property, plant and equipment are not depreciated once classified as held for sale.

Assets and liabilities classified as held for sale are presented separately as current items in the statement of financial position.

A disposal group qualifies as discontinued operation if it is:

- A component of the group that is a CGU or a group of CGUs
- · Classified as held for sale or already disposed in such a way, or
- A major line of business or major geographical area

Discontinued operations are excluded from the results of continuing operations and are presented as a single amount as profit or loss after tax from discontinued operations in the consolidated statement of profit or loss.

When an operation is classified as a discontinued operation, the comparative consolidated statement of profit or loss or consolidated statement of comprehensive income is represented as if the operation had been discontinued from the start of the comparative year.

#### Dividend

The Company recognises a liability to make cash distributions to equity holders of the Parent when the distribution is authorised and the distribution is no longer at the discretion of the Company. As per the Qatar Commercial Companies Law No. 11 of 2015, a distribution is authorised when it is approved by the shareholders. A corresponding amount is recognised directly in equity.

#### Contribution to social and sports fund

According to Qatari Law No. 13 of 2008 and the related clarifications issued in January 2010, the group is required to contribute 2.5% of its consolidated annual net profits to the state social and sports fund. The clarification relating to Law No. 13 of 2008 requires the payable amount to be recognised as a distribution of net profit. Hence, this is recognised in the consolidated statement of changes in equity

### Notes to the consolidated financial statements

#### 4 CASH AND BANK BALANCES

	2015	2014
	QR'000	QR'000
Cash in hand	260	206
Short term deposits	3,162,052	966,167
Current accounts	189,338	236,621
Call accounts	347,789	510,222
Restricted bank balances	118,056	45,401
Margin bank account	16,260	22,826
Total cash and bank balances	3,833,755	1,781,443
Short term bank deposits maturing after 3 months	(2,696,183)	(538,147)
Restricted bank balances	(134,316)	(68,227)
Cash and cash equivalents	1,003,256	1,175,069

#### Notes:

- i. Cash and cash equivalents include fixed deposits with maturity dates from one to three months amounting to QR 465,869 thousand (2014: QR 428,020 thousand).
- ii. Short term deposits are made for varying periods depending on the immediate cash requirements of the group with original maturity period ranging from three to twelve months at commercial market profit rates.

#### 5 FINANCIAL ASSETS AT FAIR VALUE THROUGH PROFIT OR LOSS

	2015	2014
	QR'000	QR'000
Investments in equity securities		
Quoted	27,884	7,577

#### 6 RECEIVABLES AND PREPAYMENTS

Receivables and prepayments are segregated between non-current and current portion as follows:

2015	Non-current QR'000	Current QR'000	Total QR'000
Trade receivables (net)	-	799,090	799,090
Prepaid expenses	6,300	17,046	23,346
Accrued income	-	37,553	37,553
Refundable deposits	7,660	2,644	10,304
Staff receivables (net)	608	8,813	9,421
Accrued profit on Islamic financial deposits	-	53,293	53,293
Other receivables (net)	-	108,672	108,672
	14,568	1,027,111	1,041,679
2014			
Trade receivables (net)	=	603,486	603,486
Prepaid expenses	8,754	29,958	38,712
Accrued income	· -	32,375	32,375
Refundable deposits	8,293	2,864	11,157
Staff receivables (net)	366	13,029	13,395
Accrued profit on Islamic financial deposits	-	640	640
Other receivables (net)	10,871	184,698	195,569
	28,284	867,050	895,334

### Notes to the consolidated financial statements

#### RECEIVABLES AND PREPAYMENTS (CONTINUED)

As at 31 December 2015, trade receivables amounting to QR 35,178 thousand (2014: QR 33,660 thousand) were impaired and fully provided for. Movement in the allowance for impairment of trade receivables is as follows:

	2015	2014
	QR'000	QR'000
At 1 January	33,660	27,426
Allowance charge for the year	6,495	7,780
Reclassification to impairment of related parties	-	(1,463)
Written off	(2,829)	-
Reversal of Provision	(2,075)	-
Other movement	(73)	(83)
At 31 December	35,178	33,660

#### At 31 December, the ageing of unimpaired trade receivables is as follows:

	Neither past		Past due but not impaired				
	Total QR'000	due nor impaired QR'000	0 – 30 days QR'000	31- 60 days QR'000	61- 90 days QR'000	91- 120 days QR'000	121- 365 days QR'000
2015	799,090	220,357	382,080	64,807	58,473	19,572	53,801
2014	603,486	244,680	6,711	242,462	66,872	5,613	37,148

Unimpaired receivables are expected, on the basis of past experience, to be fully recoverable.

The other claims within receivables and prepayments don't contain impaired assets.

At 31 December

7 TRADING PROPERTIES		
	2015	2014
	QR'000	QR'000
Properties available for sale (A)	176,112	184,472
Properties under development (B)	3,616,641	3,381,724
<u> </u>	3,792,753	3,566,196
(A) Movements of properties available for sale during the year were as follows:		
	2015	2014
	QR'000	QR'000
At 1 January	184,472	16,101,633
Additions	334	55,825
Sold properties during the year	(1,739)	(1,695)
Disposal of subsidiaries	-	(16,094,342)
Write down to net realizable value (Note 30.i)	(6,955)	-
Transferred from investment properties (Note 12)	-	88,389
Transferred from properties under development (Note 7.B)	-	34,662

176,112

184,472

### Notes to the consolidated financial statements

#### 7 TRADING PROPERTIES (CONTINUED)

(B) Movements in the properties under development during the year were as follows:

	2015	2014
	QR'000	QR'000
At 1 January	3,381,724	3,156,581
Additions	780,311	1,335,828
Disposal of subsidiaries (Note 28.2)	(94,341)	(843,234)
Disposed during the year	-	(49,523)
Capitalised finance cost (i) and (Note 32)	66,789	58,928
Transferred to properties available for sale (Note 7.A)	-	(34,662)
Transferred to investment properties (Note 12)	-	(3,980)
Transferred to receivables	(203,439)	-
Write down to net realizable value (ii) and (Note 30)	(307,210)	(227,070)
Foreign exchange adjustment	(7,193)	(11,144)
At 31 December	3,616,641	3,381,724

#### Notes:

- (i) Capitalized finance cost is calculated based on the actual qualifying expenditures related to the properties under development. Finance cost is capitalised using the group's weighted average finance cost.
- (ii) The group carried an estimate of net realizable value of its trading properties at year end. Independent accredited property appraisers were engaged to provide relevant commercial and marketing inputs to this process and to advise on current market trends in areas such as achievable market prices. The exercise revealed that the fair values less costs to sell being the net realizable value were higher than the carrying amount of the trading properties at 31 December 2015 except for the properties for which a write down to net realizable value has been made.

# Notes to the consolidated financial statements

	RECEIVABLES

8 FINANCE LEASE RECEIVABLES		
	2015 QR'000	2014 QR'000
Non-current portion:		
Finance leases - gross receivables	1,832,995	2,432,112
Unearned finance income	(373,328)	(588,331)
Net non-current portion of finance lease receivables	1,459,667	1,843,781
Current portion:		
Finance leases - gross receivables	599,159	607,107
Unearned finance income	(215,003)	(259,499)
Net current portion of finance lease receivables	384,156	347,608
Net investment in finance leases	1,843,823	2,191,389
Contractual maturities of finance lease receivables are as follows:		
Gross receivables from finance leases:		
Not later than 1 year	599,159	607,107
Later than 1 year and not later than 5 years	1,728,181	2,081,966
Later than 5 years	104,814	350,146
	2,432,154	3,039,219
Unearned finance income	(588,331)	(847,830)
Net investment in finance leases	1,843,823	2,191,389
Movement in finance lease receivables during the year was as follows:		
	2015	2014
	QR'000	QR'000
At 1 January	2,191,389	2,508,058
Installments due and collected during the year	(502,965)	(790,694)
Transferred (to) from trade receivables	(104,098)	173,909
Finance lease income	259,497	300,116
At 31 December	1,843,823	2,191,389

The above balances relate to the group's 100% owned subsidiary Qatar Real Estate Investment Company P.J.S.C. ("Al Aqaria"). The minimum lease receipts are discounted at the implicit rates as mentioned in the lease agreements. Income from finance leases is recognized based on a pattern reflecting a constant periodic rate of return on the group's net investment in the finance leases.

Finance lease receivables are unsecured. Included in the gross finance lease receivables an amount of QR 632,000 thousand pledged as security against the Islamic facility "Sukuk Al Musharakah" amounting to QR 8,270 thousand at 31 December 2015 (2014: QR 850,738 thousand finance lease receivables pledge against the Islamic facility "Sukuk Al Musharakah" which was amounting to QR 215,076 thousand).

As at 31 December 2015, 80.5% (2014: 80%) of the total finance lease receivables balance is due from a single customer.

## Notes to the consolidated financial statements

## 9 RELATED PARTY DISCLOSURES

Qatari Diar Real Estate Investment Co. ("QD" incorporated in the State of Qatar) is the main shareholder of the company which owns 45% of the company's shares including one preferred share that carries preferred rights over the financial and operating policies. The remaining 55% of the shares are traded on the Qatari stock exchange and widely held.

Related parties comprise of the main shareholders, associates, key management personnel of the group and entities over which they have the ability to control, jointly control or exercise significant influence in making financial and operating decisions.

### Related party transactions

Transactions with related parties during the year were as follows:

	2015 QR'000	2014 QR'000
Proceeds from sale of subsidiaries to an entity under the control of the main		
shareholder (Note 28)	-	16,647,014
Reconciliation / settlement of an Islamic financing facility with the		_
consideration for the disposal of subsidiaries & associates		18,228,649
Sale of associates to the main shareholder	<u> </u>	69,000
Income from consultancy and other services from the main shareholder	168,800	165,605
Rental income from the main shareholder	977	13,169
Finance costs from the main shareholder		36,695

### Related party balances

Balances with related parties included in the consolidated statement of financial position are as follows:

_	Due from related parties		Due to related parties		
_	2015	2014	2015	2014	
	QR'000	QR'000	QR'000	QR'000	
Qatari Diar Real Estate Investment					
Company Q.S.C.	39,376	65,898	482,624	296,534	
Associate companies	97,144	106,750	29,851	29,366	
Entities under common control	88,311	156,400	-	-	
Other related parties	-	17,471	2,500	69,115	
<u>-</u>	224,831	346,519	514,975	395,015	

Current and non-current portions of due from and due to related parties are as follows:

	Due from related parties		Due to related parties	
	2015	5 2014 2015		2014
	QR'000	QR'000	QR'000	QR'000
Non-current	85,633	103,099	574	3,718
Current	139,198	243,420	514,401	391,297
	224,831	346,519	514,975	395,015

## Notes to the consolidated financial statements

### 9 RELATED PARTY DISCLOSURES (CONTINUED)

Movement in the allowance for impairment of Due from related parties is as follows:

	2015	2014
	QR'000	QR'000
At 1 January	21,915	19,035
Charged during the year (Note 30)	27,703	2,880
At 31 December	49,618	21,915

### Compensation of directors and other key management personnel

The remuneration of directors and other members of key management during the year was as follows:

	2015	2014
	QR'000	QR'000
Board of Directors' remuneration and others (ii)	10,610	8,980
Total key management staff benefits (group basis)	40,299	53,800
	48,799	62,780

### Notes:

- (i) All outstanding balances at the year-end are unsecured, free of finance cost and the settlement occurs in cash and no guarantees provided or received for outstanding balances at reporting date. For the years ended 31 December 2015 and 2014, the group carried out an impairment testing for due from related parties and recognized an impairment allowance of QR 27,703 thousand (2014: QR 2,880 thousand) (Note 30). In the opinion of the management, based on recent available information, there is no evidence of further impairment in the value of due from related parties. This assessment is undertaken in each financial year through examining the financial position of the related parties and the market in which the related parties operate.
- (ii) The Directors' remuneration and others includes a proposed amount of QR 8,500 thousand for the year 2015 subject to the approval of the company's Annual General Assembly (2014: QR 8,500 thousand, the shareholders of the Company approved at the Annual General Meeting held on 29 March 2015).

## 10 AVAILABLE-FOR-SALE FINANCIAL ASSETS

	2015	2014
	QR'000	QR'000
Investments in equity securities		
Quoted	122,000	172,383
Unquoted	77,386	131,660
	199,386	304,043

### Notes:

(i) At 31 December 2015, certain unquoted equity investments amounting to QR 77,386 thousand (2014: QR 131,660 thousand) are carried at cost less impairment due to non-availability of quoted market prices or other reliable measures of their fair value.

During the year, the group carried out an impairment testing for the unquoted available for sale financial assets and recognized an impairment loss of QR 12,488 thousand for the current financial year (2014: QR 23,862 thousand) (Note 30). In the opinion of the management, based on recent available information, there is no evidence of further impairment in the value of available-for-sale financial assets.

# Notes to the consolidated financial statements

### 11 ADVANCES FOR PROJECTS AND INVESTMENTS

	2015	2014
	QR'000	QR'000
Advances for purchase of investments (i)	-	2,482,879
Advances for purchase of properties	4,647,302	4,554,832
Advances against exchange of land (ii)	1,836,459	1,836,459
Advances to subcontractors and suppliers	243,208	250,602
	6,726,969	9,124,772
Less: allowance for impairment of advances (iii)	(1,979,818)	(1,979,818)
	4,747,151	7,144,954

### Notes:

- (i) During the year the group acquired the remaining 50% of Lusail Golf Development Co. through one of its wholly owned subsidiaries for a purchase consideration of QR 2,482,755 thousand. The purchase price was paid in December 2014 and was presented in the consolidated statement of financial position under "Advances for projects and investments" at 31 December 2014. Lusail Golf Development Company is now a wholly owned subsidiary of the group.
- (ii) During the year 2008, the Government of Qatar took over a piece of land located in Al-Khour district which was owned by the group and other related parties. The Government committed to provide another plot of land located in Salwa district in exchange of the withdrawn land. The group paid the above advances to a related party, in order for the group to fully own the new land that will be received from the Government. Since 2008, the group management has been working with the Government authorities to identify the plot of land that shall be transferred to the group. However, all the efforts during this period have not resulted in any conclusive direction of when and where the land will be received and therefore during the year 2012, the group management, on a conservative basis decided to make a full provision against these advances as doubtful of recovery. The group will continue to pursue the matter with the Government for an amicable settlement.
- (iii) The movement in the allowance for impairment of advances is as follows:

	2015	2014
	QR'000	QR'000
At 1 January	1,979,818	2,094,865
Reversal of provision	-	(115,047)
At 31 December	1,979,818	1,979,818

## Notes to the consolidated financial statements

### 12 INVESTMENT PROPERTIES

	2015	2014
	QR'000	QR'000
At 1 January	11,093,173	10,212,414
Additions during the year	104,514	60,330
Transfers from advances for projects and investments	-	47,672
Transfers to trading properties - available for sale (Note 7A)	-	(88,389)
Transfer from trading properties - properties under development (Note 7B)	-	3,980
Transfers from non-current assets held for sale	-	1,214,744
Transfers from property, plant and equipment-Net (Note 13)	9,925	79,237
Net fair value gain /(loss)	36,145	(421,643)
Foreign exchange adjustment	(20,907)	(15,172)
At 31 December	11,222,850	11,093,173

### Notes:

- (i) Investment properties are located in the State of Qatar, Republic of Cyprus and United Kingdom.
- (ii) Investment properties are stated at fair value, which has been determined based on valuation performed by accredited independent valuer as at 31 December 2015. Those valuers are an accredited independent valuers with a recognised and relevant professional qualifications and with recent experience in the location and category of those investment properties being valued. In arriving at estimated market values the valuers have used their market knowledge and professional judgement and not only relied on historical transactional comparable. In the absence of current prices in an active market, the valuations are based on the aggregate of the estimated cash flows expected to be received from renting the property. A yield that reflects the specific risks inherent in the net cash flows is applied to the net annual cash flows to arrive at the property valuation.
- (iii) The group has no restrictions on the realisability of its investment properties and no contractual obligations to either purchase, construct or develop investment properties or for repairs, maintenance and enhancements.
- (iv) Fair value hierarchy disclosures for investment properties have been provided in Note 40.
- (v) Capitalised finance cost is calculated based on the actual qualifying expenditures related to the projects under development, that is part of the investment properties. Finance cost is capitalized using the group's weighted average finance costs.
- (vi) Included in investment properties are certain properties with a fair value of QR 1,254,000 thousand at 31 December 2015 (31 December 2014: QR 1,254,000 thousand) for which the title deeds will be transferred on completion of the construction of the projects or upon settlement of the full purchase price. The consolidated financial statements have been prepared on the basis that the beneficial interest of these investment properties resides with the group.

## Notes to the consolidated financial statements

## 12 INVESTMENT PROPERTIES (CONTINUED)

(vii) Description of valuation techniques used by the group and key inputs to valuation on majority of the investment properties are as follows:

Type of properties	Valuation technique	Significant unobservable inputs	Range (weighted average)
Commercial properties	DCF method	Estimated rental value per sqm per month Rent growth p.a. Long-term vacancy rate	QR 17-270 0%-3% 0%-19%
		Discount rate	8.38%-8.79%
		Market cap	3.95%-7%
Residential properties	DCF method	Estimated rental value per sqm per month Rent growth p.a. Long-term vacancy rate Discount rate Market cap	QR 31-69 0%-5% 0%-19% 8.38%-8.79% 3.95%-7%
Land Bank	Direct Comparison	Estimated land value per sqm	QR 2000 -17000

**Discounted Cash Flow Method (DCF):** The most commonly used technique for assessing Market Value within the income approach is discounted cash-flow. This is a financial modelling technique based on explicit assumptions regarding the prospective cash-flow to a property or business and the costs associated with being able to generate the income. A market-derived discount rate is applied to estimated cash flows to establish a present value of the income stream. This Net Present Value ("NPV") is an indication of market value.

**Direct Comparison Approach:** This approach involves a comparison of the subject property to similar properties that have actually been sold in arms'-length transactions or are offered for sale. This approach demonstrates what buyers have historically been willing to pay (and sellers willing to accept) for similar properties in an open and competitive market and is particularly useful in estimating the value of the land and properties that are typically traded on a unit basis. Generally, the opinion on value is based on evidence of open market transactions in similar property with adjustments of the comparable to differentiate the differences between the subject property and the comparable.

## Sensitivity analysis:

At 31 December 2015, if discount rate for investment properties (valued using discounted cash flow method) had been higher/lower by 1% with all other variables held constant, the calculated fair valuation gains (losses) on investment properties for the year would have been QR 565,252 thousand lower and QR 624,413 thousand higher mainly as a result of lower/higher (higher/lower) fair value gain (loss) on investment properties.

At 31 December 2015, if market cap for investment properties (valued using discounted cash flow method) had been higher/lower by 1% with all other variables held constant, the calculated fair valuation gains (losses) on investment properties for the year would have been QR 369,361 thousand lower and QR 495,481 thousand higher mainly as a result of lower/higher (higher/lower) fair value gain (loss) on investment properties.

At 31 December 2015, if price for square foot for investment properties (valued using market approach) had been higher/lower by 1% with all other variables held constant, the calculated fair valuation gains (losses) on investment properties for the year would have been QR 24,393 thousand lower/higher (higher/lower) mainly as a result of higher/lower fair value gain (loss) on investment properties.

# Notes to the consolidated financial statements

# 13 PROPERTY, PLANT AND EQUIPMENT

			Furniture and	Motor	Computers software and	Office	Leasehold	Cooling	Projects in	m . 1
	Land	Buildings	fixtures	vehicles	hardware	equipment	improvements	plant	progress	<u>Total</u>
	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	<i>QR'000</i>	<i>QR'000</i>	QR'000
Cost										
At 1 January 2015	89,852	261,213	219,518	6,782	87,453	23,930	155,495	227,630	3,889	1,075,762
Additions	-	-	98	110	2,683	1,001	42,859	-	15	46,766
Disposals	-	-	(1)	(54)	(110)	(107)	(352)	-	(85)	(709)
Reclassifications	-	-	348	-	(348)	-	-	-	-	-
Transferred (to) / from investment										
properties (Note 12)	-	(14,318)	-	-	-	2,711	-	-	-	(11,607)
Foreign exchange adjustment	(4,298)	(2,777)	(1,055)	51	(49)	36	(93)			(8,185)
At 31 December 2015	85,554	244,118	218,908	6,889	89,629	27,571	197,909	227,630	3,819	1,102,027
Accumulated depreciation										
At 1 January 2015	-	30,508	120,702	4,006	77,684	22,777	112,228	14,000	-	381,905
Charge for the year	-	10,023	29,609	347	5,241	1,558	7,501	9,457	-	63,736
Charged in operating expenses	-	-	2,069	443	45	279	6,841	-	-	9,677
Disposals	-	-	(1)	(37)	(110)	(107)	(352)	-	-	(607)
Transferred (to) / from investment										
properties (Note 12)	-	(1,682)	-	_	-	-	-	-	-	(1,682)
Foreign exchange adjustment	-	(1,041)	(982)	2	(19)	(4)	(30)	-	-	(2,074)
At 31 December 2015		37,808	151,397	4,761	82,841	24,503	126,188	23,457		450,955
		· · · · · · · · · · · · · · · · · · ·								
Net Book Value										
At 31 December 2015	85,554	206,310	67,511	2,128	6,788	3,068	71,721	204,173	3,819	651,072

# Notes to the consolidated financial statements

# 13 PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

	Land	Buildings	Furniture and fixtures	Motor vehicles	Computers software and hardware	Office equipment	Leasehold improvements	Cooling plant	Projects in progress	Total
	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000	QR'000
Cost										
At 1 January 2014	106,485	232,619	122,840	4,271	75,028	24,100	93,452	-	-	658,795
Additions	-	-	7,673	2,402	5,741	736	60	-	-	16,612
Disposals	-	-	-	(300)	(51)	-	(104)	-	-	(455)
Reclassifications	(82,527)	82,527	3,265	-	-	(506)	(2,759)	-	-	-
Transferred from non - current assets										
held for sale	65,894	32,257	86,213	476	6,931	-	64,846	227,630	3,889	488,136
Transferred to investment properties										
(Note 12)	-	(86,127)	-	-	-	-	-	-	-	(86,127)
Disposal of subsidiaries	-	-	(279)	-	(165)	(297)	-	-	_	(741)
Foreign exchange adjustment		(63)	(194)	(67)	(31)	(103)				(458)
At 31 December 2014	89,852	261,213	219,518	6,782	87,453	23,930	155,495	227,630	3,889	1,075,762
Accumulated depreciation										
At 1 January 2014	-	13,101	59,296	3,235	66,001	20,673	79,224	-	-	241,530
Charge for the year	-	15,047	33,809	497	7,653	2,661	19,667	14,000	-	93,334
Charged in operating expenses	-	-	940	296	16	262	-	-	-	1,514
Relating to disposals	-	-	-	(260)	(29)	=	=	-	-	(289)
Reclassfication	-	-	2,018	-	-	(497)	(1,521)	-	-	-
Transferred from non - current assets										
held for sale	-	9,250	25,021	238	4,266	=	14,960	-	-	53,735
Transferred to investment properties										
(Note 12)	-	(6,890)	-	-	-	=	=	-	-	(6,890)
Disposal of subsidiaries	-	-	(257)	-	(165)	(289)	-	-	-	(711)
Foreign exchange adjustment			(125)		(58)	(33)	(102)			(318)
At 31 December 2014	=	30,508	120,702	4,006	77,684	22,777	112,228	14,000		381,905
Net Book Value										
At 31 December 2014	89,852	230,705	98,816	2,776	9,769	1,153	43,267	213,630	3,889	693,857

# Notes to the consolidated financial statements

## 14 INVESTMENTS IN ASSOCIATES

The group has the following investments in associates:

			Owner.	ship
	Nature of operation	Country of incorporation	2015	2014
Nuzul Holding Company B.S.C.C.	RE Development	Bahrain	39%	39%
Al Imtiaz Investment Company (K.S.C)	Investment	Kuwait	24.52%	24.52%
Emdad Leasing Equipment Company	Leasing	Qatar	22.08%	22.08%
Al Damaan Islamic Insurance Company	Insurance	Qatar	20%	20%
Regency Residential UK Limited	RE Development	UK	50%	50%
Smeet Investment Company W.L.L.	Manufacturing	Qatar	43.86%	43.86%
Tanween Company W.L.L.	Consultancy services	Qatar	40%	40%
Bait Al Mashura Financial Consulting Co.	Consultancy services	Qatar	20%	20%
Ottomon Gayrimenkul A.S.	RE Development	Turkey	50%	50%
Panceltica Holding Limited	RE Development	UK	26%	26%

The following table illustrates the summarised financial information of the group's investment in associates:

	2015 QR'000	2014 QR'000
Total group's share of the associates' statement of financial position:	_	
Total assets	2,009,588	2,117,157
Total liabilities	(898,653)	(966,022)
Down/up stream profit	(274,437)	(274,437)
Impairment losses (Note 30)	(113,004)	(59,645)
Group share of net assets of associates	723,494	817,053
Carrying amount of the investments	723,494	817,053
Group's share of associates' revenues and results:		
Revenues	428,919	121,795
Results	36,765	(107,011)

Reconciliation of the summarized financial information presented to the carrying amount of its interest in associates are as follows:

## At 31 December 2015

Name of Investee	Total	Total	Net	% of	Carrying amount				
	Assets	Liabilities	Assets	ownership	of the investments				
	QR'000	QR'000	QR'000		QR'000				
Nuzul Holding Company B.S.C.C.	498,885	248,521	250,364	39%	97,642				
Al Imtiaz Investment Company (K.S.C)	3,461,255	1,331,970	2,129,285	24.52%	522,101				
<b>Emdad Leasing Equipment Company</b>	123,431	47,149	76,282	22.08%	16,843				
Al Damaan Islamic Insurance Company	839,656	561,791	277,865	20%	55,573				
Regency Residential UK Limited	39,987	13,764	26,223	50%	13,112				
Smeet Investment Company W.L.L	1,064,280	530,267	534,013	43.86%	234,218				
Tanween Company W.L.L.	409,985	123,359	286,626	40%	114,650				
Bait Al Mashura Financial Consulting	3,634	1,114	2,520	20%	504				
Co.									
Ottomon Gayrimenkul A.S.	239,316	126,731	112,585	50%	56,293				
Total	1,110,935								
Less: Down/up stream profit					(274,437)				
Less: Impairment losses	(113,004)								
Group share of net assets of associates				Group share of net assets of associates					

# Notes to the consolidated financial statements

## 14 INVESTMENTS IN ASSOCIATES (continued)

At 31 December 2014

Name of Investee	Total Assets QR'000	Total Liabilities OR'000	Net Assets OR'000	% of ownership	Carrying amount of the investments OR'000
Nuzul Holding Company B.S.C.C.	498,131	248,346	249,785	39%	97,416
Al Imtiaz Investment Company (K.S.C)	4,017,158	1,839,571	2,177,587	24.52%	533,944
Emdad Leasing Equipment Company	101,632	19,598	82,034	22.08%	18,113
Al Damaan Islamic Insurance Company	825,414	551,124	274,290	20%	54,858
Regency Residential UK Limited	41,871	14,147	27,724	50%	13,862
Smeet Investment Company W.L.L	954,017	423,570	530,447	43.86%	232,654
Tanween Company W.L.L.	374,638	46,149	328,489	40%	131,395
Bait Al Mashura Financial Consulting Co.	3,668	979	2,689	20%	538
Ottomon Gayrimenkul A.S.	321,196	184,486	136,710	50%	68,355
Total					1,151,135
Less: Down/up stream profit	(274,437)				
Less: Impairment losses	(59,645)				
Group share of net assets of associates	<u>-</u>		<u> </u>		817,053

Reconciliation of the summarized financial information presented to Group's share of associates' revenues and results are as follows:

## At 31 December 2015

Name of Investee	Total Income	Share of results
	QR'000	QR'000
Nuzul Holding Company B.S.C.C.	1,668	225
Al Imtiaz Investment Company (K.S.C)	65,869	41,910
Emdad Leasing Equipment Company	36,277	(1,270)
Al Damaan Islamic Insurance Company	46,755	6,456
Regency Residential UK Limited	-	-
Smeet Investment Company W.L.L	774,597	1,564
Tanween Company W.L.L.	107,160	(14,217)
Bait Al Mashura Financial Consulting Co.	704	(33)
Ottomon Gayrimenkul A.S.	24,027	2,130
Group's share of associates' results		36,765

## At 31 December 2014

Name of Investee	Total Income	Share of results
	QR'000	QR'000
Nuzul Holding Company B.S.C.C.	1,643	2,103
Al Imtiaz Investment Company (K.S.C)	48,255	(165,957)
Emdad Leasing Equipment Company	1,658	(996)
Al Damaan Islamic Insurance Company	66,826	7,939
Regency Residential UK Limited	-	-
Smeet Investment Company W.L.L	27,258	(4,823)
Tanween Company W.L.L.	43,466	2,274
Bait Al Mashura Financial Consulting Co.	3,310	(76)
Ottomon Gayrimenkul A.S.	131,175	52,525
Group's share of associates' results		(107,011)

# Notes to the consolidated financial statements

## 15 MATERIAL PARTLY-OWNED SUBSIDIARIES

The financial information of group's subsidiaries that have more than 10% of non-controlling interests are provided below:

Proportion of equity interest held by non-controlling interests are as follows:

Name of subsidiary	Country of incorporation	31 December 2015	31 December 2014
Qatar Project Management Company Q.P.S.C.	Qatar	30%	30%
Nuzul Qatar Company Limited W.L.L. (i)	Qatar	50%	50%

(i) The Group owns directly 50% of Nuzul Qatar in addition to indirectly through one of its associates.

	2015 QR'000	2014 QR'000
Accumulated balances of material non-controlling interest.		
Qatar Project Management Company Q.P.S.C.	59,282	47,553
Nuzul Qatar Company Limited W.L.L.	85,389	85,643
Profit/(loss) allocated to material non-controlling interest:		
Qatar Project Management Company Q.P.S.C.	12,986	12,195
Nuzul Qatar Company Limited W.L.L.	(254)	19

The summarised financial information of these subsidiaries are provided below. This information is based on amounts before inter-company eliminations:

	Qatar Project Management Company Q.P.S.C. QR'000	Nuzul Qatar Company Limited W.L.L. QR'000
Summarised statement of profit or loss for 2015:		
Revenues and gains	252,028	-
Expenses and losses	(208,741)	(508)
Profit (loss) for the year	43,287	(508)
Total comprehensive income (loss)	43,287	(508)
Summarised statement of profit or loss for 2014:		
Revenues and gains	232,668	217
Expenses and losses	(192,017)	(180)
Profit for the year	40,651	37
Total comprehensive income	37,350	37

# Notes to the consolidated financial statements

# 15 MATERIAL PARTLY-OWNED SUBSIDIARIES (CONTINUED)

	Qatar Project Management Company Q.P.S.C. QR'000	Nuzul Qatar Company Limited W.L.L. QR'000
Summarised statement of financial position as at 31 December 2015: Non-current assets Current assets Non-current liabilities Current liabilities Total equity	24,815 255,071 (13,532) (68,747) 197,607	415,431 - (244,653) 170,778
Attributable to: Equity holders of Parent Non-controlling interest Total equity	138,325 59,282 197,607	85,389 85,389 170,778
Summarised statement of financial position as at 31 December 2014: Non-current assets Current assets Non-current liabilities Current liabilities Total equity	24,875 214,070 (18,820) (61,615) 158,510	415,852 - (244,566) 171,286
Attributable to: Equity holders of Parent Non-controlling interest Total equity  Summarised cash flow information for the year ended 31 December 2015:	110,957 47,553 158,510	85,643 85,643 171,286
Operating activities Investing activities Net increase (decrease) in cash and cash equivalents  Summarised cash flow information for the year ended 31 December 2014:	50,808 12 50,820	<u>.</u>
Operating activities Investing activities Net increase (decrease) in cash and cash equivalents	(20) 29 9	(5,698)

## Notes to the consolidated financial statements

### 16 GOODWILL

Goodwill

Carrying amount of goodwill allocated to the CGUs:

Real estat	re
2015	2014
QR'000	QR'000
126,411	126,411

The group performed its annual impairment test as at 31 December 2015 and 2014. To assess whether goodwill is impaired, the carrying amount of the real estate CGU is compared to its recoverable amount determined on a value in use basis.

### Key assumptions used in value in use calculations

The recoverable amount of the real estate CGU has been determined based on a value in use calculation using free cash flow to equity projections from financial budgets approved by senior management covering a five-year period. The cash flows have been discounted by a WACC of 8.38%, All cash flows beyond the five year period have an assumed growth rate of 3% for the CGU for the purpose of goodwill impairment testing; The strategic business plan assumes certain economic conditions and business performance, which are considered appropriate as they are consistent with current market expectations of the future. As a result of this analysis, no impairment allowance is recognised against goodwill as at 31 December 2015 and 2014.

### Sensitivity to changes in assumptions

Management considered alternative methods including comparable valuations using market multiples. Under these scenarios the recoverable amount of the CGU would continue to exceed its carrying value. The benchmarks of the CGU were updated to reflect the return variability projected by senior management in the five-year period.

## Notes to the consolidated financial statements

## 17 INCOME TAX

The income tax represents amounts recognised by subsidiary companies. The major components of the income tax expense for the years ended 31 December 2015 and 2014 are:

	2015 QR'000	2014 QR'000
Current income tax Current income tax charge	(5,503)	(4,485)
Deferred income tax Relating to origination and reversal of temporary differences Income tax expense reported in the consolidated statement of profit or	624	87_
loss	(4,879)	(4,398)

The Company is not subject to income tax in the State of Qatar. For the purpose of determining the taxable results for the year, the accounting profit of the companies were adjusted for tax purposes. Adjustments for tax purposes include items relating to both income and expense. The adjustments are based on the current understanding of the existing laws, regulations and practices of each subsidiary jurisdiction. In view of the operations of the group being subject to various tax jurisdictions and regulations, it is not practical to provide a detailed reconciliation between accounting and taxable profits together with the details of the effective tax rates.

Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are generally recognised for all deductible temporary differences to the extent that future taxable profits will be available against which those deductible temporary differences can be utilised.

Reflected in the consolidated statement of financial position as follows:

1	2015 QR'000	2014 QR'000
Deferred tax assets	1,068	1,175
Deferred tax liabilities	(444)	(1,088)
	624	87

# Notes to the consolidated financial statements

## 18 PAYABLES AND OTHER LIABILITIES

Payables and other liabilities are segregated between non-current and current portion as follows:

2015	Non- current QR'000	Current QR'000	Total QR'000
2015		452 405	452 405
Subcontractors and suppliers	-	472,407	472,407
Clients advances and unearned income		108,553	108,553
Retention payable	51,307	183,807	235,114
Contribution to social and sports fund (Note 36)	-	87,249	87,249
Accrued expenses	20,002	275,846	295,848
Accrued finance cost	-	31,820	31,820
Employees end of services benefits (i)	79,635	-	79,635
Other payables	677,380	309,428	986,808
	828,324	1,469,110	2,297,434
	Non-current	Current	Total
2014	QR'000	QR'000	QR'000
2014			
Subcontractors and suppliers	=	584,347	584,347
Clients advances and unearned income	-	54,802	54,802
Retention payable	57,383	160,849	218,232
Contribution to social and sports fund (Note 36)	-	112,279	112,279
Accrued expenses	24,955	194,479	219,434
Accrued finance cost	-	32,116	32,116
Employees end of services benefits (i)	74,798	-	74,798
Other payables (ii)	677,380	2,595,982	3,273,362
	834,516	3,734,854	4,569,370

(i) Movements in the employees end of service benefits recognised in the consolidated statement of financial position are as follows:

	2015	2014
	QR'000	QR'000
At 1 January	74,798	52,103
Provided during the year	16,268	35,771
End of service benefits paid	(11,431)	(13,076)
At 31 December	79,635	74,798

(ii) Included in other payables was an amount of QR 2,332,397 thousand due to a partner in one of the group's subsidiaries as at 31 December 2014.

## Notes to the consolidated financial statements

Notes to the consolidated infancial statements		
19 PROVISIONS		
	2015	2014
	QR'000	QR'000
Provision for litigations	166,747	149,134
Provision for committed costs	40,281	15,804
At 31 December	207,028	164,938
	2015	2014
	QR'000	QR'000
At 1 January	164,938	145,661
Provided during the year	42,191	19,277
Reversal during the year	(101)	-
At 31 December	207,028	164,938
20 OBLIGATIONS UNDER ISLAMIC FINANCE CONTRACTS		
	2015	2014
	QR'000	QR'000
Un-secured facilities	7,690,374	7,710,514
Secured facilities (Note 8)	8,270	215,076
	7,698,644	7,925,590
Deferred finance charges	(807)	(5,607)
	7,697,837	7,919,983
The above balance can be classified as follows:		
Non-current portion	1,105,450	7,185,831
Current portion	6,592,387	734,152
_	7,697,837	7,919,983

### Note:

The above facilities have been obtained for the purpose of financing long term projects and working capital requirements of the group. The facilities carry profits at rates comparable to commercial rates prevailing in the market for facilities with the same terms and conditions like the group's facilities.

## 21 SHARE CAPITAL

	2015	2014
	No of shares	No of shares
	(Thousands)	(Thousands)
Authorised shares:		
Ordinary shares of QR 10 each	389,125	389,125
	No of shares (Thousands)	QR'000
Ordinary shares issued and fully paid up:		
At 1 January 2014	389,125	3,891,246
At 31 December 2014	389,125	3,891,246
At 31 December 2015	389,125	3,891,246

All shares have equal rights except for one preferred share which is held by Qatari Diar Real Estate Investment Company Q.S.C. that carries preferred rights over the financial and operating policies of the Company.

## Notes to the consolidated financial statements

### 22 TREASURY SHARES

Treasury shares represent the value of shares owned by the group in the Parent at the end of the reporting year.

### 23 LEGAL RESERVE

In accordance with the requirements of the Qatar Commercial Companies Law No. 11 of 2015 and the Parent's Articles of Association, an amount equal to 10% of the net profit for the year should be transferred to a legal reserve each year until this reserve is equal to 50% of the paid up share capital. The reserve is not available for distribution except in the circumstances stipulated in the above law and the Parent's Articles of Association. In accordance with their article of associations, and statutory laws requirements, the group companies are transfering a specific percentage from their annual net profit to the legal reserve.

### 24 GENERAL RESERVE

In accordance with the Parent's Articles of Association, the premium on issue of share capital is added to general reserve. In addition, residual annual profits, after the required transfer to legal reserve (Note 23), can be appropriated and transferred to general reserve based on the general assembly meeting's approval.

## 25 OTHER RESERVES

### a) Fair value reserve:

The fair value reserve comprises the cumulative net change in the fair value of available-for-sale financial assets and effective portion of qualifying cash flow hedges.

### b) Translation reserve:

The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations, as well as from the translation of assets and liabilities that form part of Company's net investment in foreign operations.

	2015 QR'000	2014 QR'000
Fair value reserve	28,663	62,446
Translation reserve	(238,689)	(152,882)
At 31 December	(210,026)	(90,436)

# Notes to the consolidated financial statements

# **26 OPERATING EXPENSES**

## 26.1 RENTAL OPERATION EXPENSES

	2015 QR'000	2014 QR'000
Staff costs	23,615	23,615
Hotel operation costs	91,427	93,783
Rent expenses	54,262	69,050
Maintenance and utilities expense	93,781	60,464
Property management expense	23,026	23,858
Facility management expense	17,267	14,134
Other expenses	7,978	1,680
	311,356	286,584
26.2 CONSULTING OPERATION AND OTHER SERVICES EXPEN	SES 2015	2014
	QR'000	QR'000
	QK 000	QK 000
Staff costs	176,308	149,222
Maintenance and utilities expense	81,509	45,228
Fit out costs	48,875	65,327
Other expenses	33,105	29,044
	339,797	288,821
27 PROFIT ON SALE OF PROPERTIES		
	2015	2014
	QR'000	QR'000
Sale proceeds – trading properties	2,703,424	2,633,940
Cost of sales – trading properties	(1,739)	(1,815)
Profit on sale of trading properties	2,701,685	2,632,125
Gain on sale of investment properties		296,130
Profit on sale of properties	2,701,685	2,928,255

## Notes to the consolidated financial statements

### 28 ACQUISITIONS AND DISPOSAL OF SUBSIDIARIES

### 28.1 Acquistion of subsidiaries

## During the year the Group acquired the remaining shareholding interest of the following subsidiaries:

	Acquired %	Purchased from a	Current % of ownership
Name of the subsidiary			
Lusail Golf Development Company (A)	50%	Partner	100%
Shaza Hotels Investment Company (B)	3.5%	Partner	100%

### (A) Acquistion of Lusail Golf Development:

During the year the Group acquired the remaining 50% of Lusail Golf Development Co. through one of its wholly owned subsidiaries for a purchase consideration of QR 2,482,755 thousand. The purchase price was paid in December 2014 and was presented in the consolidated statement of financial position under "Advances for projects and investments" at 31 December 2014. Lusail Golf Development Company is now a wholly owned subsidiary of the Group. The excess of purchase consideration over the carrying amount of all amounts due to the non-controlling interests of QR 145,372 thousands was charged to the retained earnings of the Parent.

### (B) Acquistion of Shaza Hotels Investment Company:

During the year, the Group acquired an additional 3.5% stake in Shaza Hotels Investment Co. B.S.C.C (SHIC). According to the agreement, the acquisition of the non-controlling interest's share of 3.5% in SHIC has been settled against a cash payment of USD 10 Million in addition to two of SHIC's subsidiaries in Egypt, representing the total purchase consideration. During the year 2015 all the procedures have been completed and the shares have been transferred to the Group. SHIC is now a 100% owned subsidiary of the Group. The excess of purchase consideration over the carrying amount of all amounts due to the non-controlling interests of QR 44,582 thousands was charged to the retained earnings of the Parent.

During the year SHIC gained control over an available for sale financial asset based on a contractual agreement between the shareholders not because of the increase in the ownership percentage. This resulted in a loss from previously held interest in that subsidiary of QR 75,204 thousand recognized in the consolidated statement of profit or loss.

## Notes to the consolidated financial statements

## 28 ACQUISITIONS AND DISPOSAL OF SUBSIDIARIES (CONTINUED)

### 28.2 Disposal of subsidiaries

## (A) Transactions with non-controlling interest and disposal of subsidiaries in 2015

During 2015, the Group acquired an additional share of 3.5% in Shaza Hotel Investment Co. B.S.C.C (SHIC), According to the agreement, the acquisition of the non-controlling interest's share of 3.5% in SHIC has been settled against a cash payment of USD 10 Million, waving of related party balances amounting to USD 5 Million, in addition to two of SHIC's subsidiaries in Egypt. During 2015 all the procedures have been completed and the shares have been transferred to the group. SHIC is now a 100% owned subsidiary of the group. The excess of purchase consideration over the carrying amount of all amounts due to the non-controlling interests of QR 44,582 thousands was charged to the retained earnings of the Parent.

	Disposed	
	ownership %	Sold to a
Name of the subsidiary		
Nile Douma Egypt Company for Tourism	96.5%	Third party
Nile Douma Holding W.L.L.	96.5%	Third party

The carrying value of assets and liabilities of the above subsidiaries as at the date of disposal from the real estate segement were as follows:

	Carrying values on disposal QR'000
Assets	
Cash and bank balances	=
Receivables and prepayments	12
Property, plant and equipment	170
Due from related party	1,029
Property under development	94,341
	95,552
Liabilities	
Due to related party	94,769
Payables and accruals	194
	94,963
Group share of net assets disposed Add:	589
Consideration Paid for purchase of 3.5% share of SHIC	36,415
Waiver of related party balances	18,521
Less:	(10.012)
Carrying amount of the additional 3.5% purchased shares	(10,943)
Excess of purchase consideration	44,582

# Notes to the consolidated financial statements

## 28 ACQUISITIONS AND DISPOSAL OF SUBSIDIARIES (CONTINUED)

## 28.2 Disposal of subsidiaries (continued)

## (B) Disposal of subsidiaries in 2014

During the year 2014, the group liquidated one of its subsidiaries (ownership 50%) and disposed off its whole ownership in two of its subsidiaries and accordingly lost the control. The list of subsidiaries disposed were as follows:

	Disposed ownership %	Sold to a
Name of the subsidiary		
Barwa City Real Estate Company W.L.L.	100%	Related party
Barwa Commercial Avenue W.L.L.	95%	Related party

The carrying value of assets and liabilities of the above subsidiaries as at the date of disposal from the real estate segement were as follows:

	Carrying values on disposal QR'000
Assets	_
Cash and bank balances	173,791
Receivables and prepayments	181,352
Property, plant and equipment	30
Advances for projects and investments	1,572
Trading Property	16,094,342
Property under development	843,234
	17,294,321
Liabilities	
Due to related party	111,081
Payables and accruals	155,656
Share premium	389,397
	656,134
Net assets disposed	16,638,187
Profit on disposal	8,827
Consideration on disposal of subsidiaries	16,647,014
	Camping walking on
	Carrying values on
	disposal
	QR'000
Cash received on disposal	16,614,696
Due from a related party on disposal of subsidiaries	32,318
Consideration on disposal of subsidiaries	16,647,014
Net cash disposed with the subsidiaries	(173,791)
Net cash received on disposal of subsidiaries	16,473,223
•	

# Notes to the consolidated financial statements

## 29 GENERAL AND ADMINISTRATIVE EXPENSES

2015	2014
QR'000	QR'000
183,116	241,497
2,927	32,953
27,373	29,468
17,715	-
7,217	8,646
2,416	4,227
10,610	8,980
4,598	3,450
733	1,412
2,395	396
1,965	2,099
1,100	1,475
262,165	334,603
	QR'000  183,116 2,927 27,373 17,715 7,217 2,416 10,610 4,598 733 2,395 1,965 1,100

## Note:

(i) The Directors' remuneration and others includes a proposed amount of QR 8,500 thousand subject to the approval of the company's Annual General Assembly (2014: QR 8,500 thousand, approved by the shareholders of the Company at the Annual General Meeting held on 29 March 2015).

## 30 IMPAIRMENT LOSSES

	2015	2014
	QR'000	QR'000
Impairment losses on:		
Trading properties (i)	314,165	227,070
Due from related parties (Note 9)	27,703	2,880
Receivables and prepayments	17,630	7,780
Non-current assets held for sale	-	50,160
Available-for-sale financial assets (Note 10)	12,488	23,862
Investment in associates (Note 14)	53,359	34,445
	425,345	346,197
Note:  (i) Impairment of Trading properties are further analysed as follows:		
	2015	2014
	QR'000	QR'000
Properties available for sale (Note 7.A)	6,955	-
Properties under development (Note 7.B)	307,210	227,070
	314,165	227,070

# Notes to the consolidated financial statements

# 31 OTHER INCOME

	2015 QR'000	2014 QR'000
Reversal of impairment allowances/provisions	2,075	62
Dividend income	5,366	9,570
Gain on disposal of property, plant and equipment	392	-
Miscellaneous income	71,439	44,896
	79,272	54,528
32 NET FINANCE COST		
	2015	2014
	QR'000	QR'000
Finance costs		
Finance costs on islamic finance contracts	232,487	561,757
Less: capitalized finance costs (Note 7.B)	(66,789)	(58,928)
Finance costs charged to consolidated statement of profit or loss	165,698	502,829
Net foreign exchange loss		245,479
Finance costs for the year	165,698	748,308
Finance income		
Income from Murabaha and Islamic deposits	(76,643)	(24,672)
Gain from derivative financial instruments	•	(246,646)
Net foreign exchange gain	(1,363)	-
Finance income for the year	(78,006)	(271,318)
Net finance costs for the year	87,692	476,990

# Notes to the consolidated financial statements

## 33 BASIC AND DILUTED EARNINGS PER SHARE

Basic earnings per share is calculated by dividing the net profit for the year attributable to equity holders of the Parent by the weighted average number of ordinary shares outstanding during the year.

There were no potentially diluted shares outstanding at any time during the year and, therefore, the diluted earnings per share is equal to the basic earnings per share.

The following reflects the profit and share data used in the basic and diluted earnings per share computations:

	2015 QR'000	2014 QR'000
Net profit attributable to equity holders of the Parent for basic earnings (in 000 QR)	3,056,301	2,777,547
Ordinary shares issued and fully paid (thousand shares) Treasury shares (thousand shares)	389,125 (50)	389,125 (50)
Weighted average number of shares outstanding during the year (thousand shares)	389,075	389,075
Basic and diluted earnings per share (QR)	7.86	7.14
34 COMPONENTS OF OTHER COMPREHENSIVE INCOME		
Other comprehensive income that may be reclassified to profit or loss in subsequent periods:	2015 QR'000	2014 QR'000
Translation reserves:		
Foreign exchange differences on translation of foreign operations	(87,473) (87,473)	(32,716) (32,716)
Available-for-sale financial assets: (Loss) / Gain on remeasurement at fair value	(33,782)	49,174
Other comprehensive income for the year	(121,255)	16,458

## Notes to the consolidated financial statements

### 35 DIVIDENDS

### Dividends paid and proposed

Dividends paid and proposed	2015 QR'000	2014 QR'000
Declared, accrued and paid during the year:	~	~
Final dividend for the year 2014, QR 2.2 per share (2014: final dividend for		
the year 2013, QR 2 per share)	856,074	778,250

The shareholders of the Parent Company approved at the Annual General Meeting held on 29 March 2015 a cash dividend of QR 2.2 per share; total amounting to QR 856,074 thousand from the profit of 2014 (2014: cash dividend of QR 2 per share; total amounting to QR 778,250 thousand from the profit of 2013).

The proposed dividend for 2015 of QR 2.2 per share will be submitted for formal approval at the Annual General Assembly Meeting.

## 36 CONTRIBUTION TO SOCIAL AND SPORTS FUND

During the year, the group appropriated an amount of QR 78,782 thousand (2014: QR 69,629 thousand) representing 2.5% of the consolidated net profit for the year as a contribution to Social and Sports fund.

### 37 CONTINGENT LIABILITIES

The group had the following contingent liabilities from which it is anticipated that no material liabilities will arise.

	2015 QR'000	2014 QR'000
Bank guarantees	115,034	77,496

## Litigations and claims

During the year, various legal cases were filed against the group. According to the group's Legal Counsel's best estimates, no material liabilities will arise as a result of these cases and accordingly no provisions have been provided against them, except for what have been provided for in the consolidated financial statements in note 19.

## Notes to the consolidated financial statements

38 COMMITMENTS		
	2015	2014
	QR'000	QR'000
Contractual commitments with contractors and suppliers for properties		
under development	649,896	1,380,502
Commitments for operating leases (i)	225,708	256,195
Commitments for purchase of investments and properties	456,331	381,827
Note:		
(i) Commitments for operating leases are further analysed as follows:		
	2015	2014
	QR'000	QR'000
Less than one year	32,310	33,030
Between 1 and 5 years	136,082	132,098
More than 5 years	57,316	91,067
Total operating lease expenditure contracted for at 31 December	225,708	256,195

### 39 FINANCIAL RISK MANAGEMENT

### Objectives and policies

The group's principal financial liabilities, comprise payables and other liabilities, due to related parties, obligations under Islamic finance contracts and liabilities for purchase of a land. The main purpose of these financial liabilities is to raise finance for the group's operations. The group has various financial assets such as cash and bank balances, receivables, finance lease receivables, due from related parties, financial assets at fair value through profit or loss, assets of a subsidiary held for sale, and available-for-sale financial assets and non-current assets held for sale which arise directly from its operations.

The main risks arising from the group's financial instruments are market risk, credit risk, liquidity risk, operational risk, real estate risk and other risks. The Board of Directors reviews and agrees policies for managing each of these risks which are summarised below:

### Market risk

Market risk is the risk that changes in market prices, such as profit rates, foreign currency exchange rates and equity prices will affect the group's profit, equity or value of its holding of financial instruments. The objective of market risk management is to manage and control the market risk exposure within acceptable parameters, while optimizing return.

### Profit rate risk

The group's financial assets and liabilities that are subject to profit rate risk comprise bank deposits, finance lease receivables, Islamic financing facility extended to a third party group of companies and obligations under Islamic finance contracts. The group's exposure to the risk of changes in market profit rates relates primarily to the group's financial assets and liabilities with floating profit rates.

# Notes to the consolidated financial statements

### 39 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **Profit rate risk (continued)**

The group manages its profit rate risk by having a balanced portfolio of fixed and variable profit rate obligations under Islamic finance contracts and finance lease receivable, approximately Nil % of the group's obligations under Islamic finance contracts are at a fixed rate of profit (2014: Nil)

At the reporting date the profit rate profile of the group's profit bearing financial instruments was:

	Carrying amounts	
	2015	2014
	QR'000	QR'000
Floating profit rate instruments:		
Financial liabilities	(7,698,644)	(7,925,590)
	(7,698,644)	(7,925,590)

The following table demonstrates the sensitivity of consolidated statement of profit or loss to reasonably possible changes in profit rates by 25 basis points, with all other variables held constant. The sensitivity of the consolidated statement of profit or loss is the effect of the assumed changes in profit rates for one year, based on the floating rate financial assets and financial liabilities held at 31 December. The effect of decrease in profit rates is expected to be equal and opposite to the effect of the increase shown.

	Profit or loss +25b.p QR'000
At 31 December 2015	(13,903)
(At 31 December 2014	(27,352)

## Foreign currency risk

Foreign currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The group's exposure to the risk of changes in foreign exchange rates relates primarily to the group's operating activities and the Group's net investment in foreign subsidiaries.

# Notes to the consolidated financial statements

### 39 FINANCIAL RISK MANAGEMENT (CONTINUED)

## Foreign currency risk (continued)

The group had the following significant net exposure denominated in foreign currencies:

	2015	2014
	QR'000	QR'000
	Assets	Assets
	(Liabilities)	(Liabilities)
EURO	(1,852)	(1,570)
KWD	(17,215)	3,099
GBP	141,124	171,013
EGP	(11,809)	915
AED	(2,131)	88,926
SAR	(94,867)	(68,904)
USD	(7,443,718)	(7,430,560)

The group has limited exposure to foreign exchange risks arising from balances dominated in US Dollars as it is pegged to Qatari Riyals.

## **Equity price risk**

The following table demonstrates the sensitivity of consolidated statement of profit or loss and the fair value reserve to reasonably possible changes in quoted equity share prices, with all other variables held constant. The effect of decrease in equity prices is expected to be equal and opposite to the effect of the increase shown.

	Changes in	Effect on profit	Effect on equity
	market indices	QR'000	QR'000
2015 Available for sale financial assets — Quoted Financial assets at fair value through profit or loss	+10% +15%	4,183	12,200 4,183
2014 Available for sale financial assets — Quoted Financial assets at fair value through profit or loss	+10%	-	17,238
	+15%	1,137	1,137

The group also has unquoted investments carried at cost where the impact of changes in equity prices will only be reflected when the investment is sold or deemed to be impaired and when the consolidated statement of profit or loss will be impacted.

### Credit risk

Credit risk is the risk that one party to a financial instrument will fail to discharge an obligation and cause the other party to incur a financial loss. The group's exposure to credit risk is as indicated by the carrying amount of its assets which consist principally of bank balances, receivables, finance lease receivables, due from related parties.

# Notes to the consolidated financial statements

## 39 FINANCIAL RISK MANAGEMENT (CONTINUED)

## Credit risk (continued)

With respect to credit risk arising from the other financial assets of the group, the group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments are as follows:

	2015	2014
	QR'000	QR'000
Bank balances (excluding cash)	3,833,495	1,781,237
Receivables	1,018,333	856,622
Finance lease receivables	1,843,823	2,191,389
Due from related parties	224,831	346,519
	6,920,482	5,175,767

The maximum exposure to credit risk at the reporting date by geographic region was as follows:

		Carr	ying amounts		
_	Domestic QR'000	Other GCC countries QR'000	European countries QR'000	North Africa QR'000	Total QR'000
2015  Pank balances (evaluding each)	2 769 640	12 220	22.250	10.267	2 922 405
Bank balances (excluding cash) Receivables	3,768,640 967,334	12,329 12,217	33,259 31,202	19,267 7,580	3,833,495 1,018,333
Finance lease receivables	1,843,823	-	31,202	7,500	1,843,823
Due from related parties	223,533	6	-	1,292	224,831
- -	6,803,330	24,552	64,461	28,139	6,920,482
_		Carr	ying amounts		
		Other GCC	European		
	Domestic	countries	countries	North Africa	Total
	QR'000	QR'000	QR'000	QR'000	QR'000
2014					
Bank balances (excluding cash)	1,703,083	8,647	61,470	8,037	1,781,237
Receivables	719,840	102,006	31,480	3,296	856,622
Finance lease receivables	2,191,389	-	-	-	2,191,389
Due from related parties	252,924	17,471	51,550	24,574	346,519
	4,867,236	128,124	144,500	35,907	5,175,767

The group monitors its exposure to credit risk on an on-going basis and based on the management's assessment and historic default rates, the group believes that impairment allowance of QR 98,205 thousand (2014: QR 57,596 thousand) is sufficient against financial assets as at the reporting date. Financial assets include certain balances that are overdue but in management's view are not impaired as at the reporting date.

## Notes to the consolidated financial statements

### 39 FINANCIAL RISK MANAGEMENT (CONTINUED)

## Credit risk (continued)

The group reduces the exposure of credit risk arising from bank balances by maintaining bank accounts in reputed banks. 98% (2014: 96%) of bank balances represents balances maintained with local banks in Qatar with a proper rating.

### Credit quality of financial assets

Since trade and other receivables and due from related parties have no external rating available and there is no formal internal credit rating established by the Group. So the credit quality of these financial assets cannot be disclosed by the management.

The credit quality of financial assets that are neither past due nor impaired is assessed by reference to historical information. Credit risk from balances with banks is managed by the finance department of the Group in accordance with the Group's policy. The external credit ratings of the banks are as follows:

	2015	2014
	QR'000	QR'000
A+	2,778,975	443,352
A1	166	499
A2	1,360	313
A2/Prime-1	448,729	919,163
BBB-	16,195	6,766
P-1	82,795	92,660
others	505,275	318,484
Total	3,833,495	1,781,237

As at 31 December 2015, 80.5% (2014: 80%) of the total finance lease receivables balance is due from a single customer which is a Government related entity.

### Liquidity risk

Liquidity risk is the risk that the group will not be able to meet its financial obligations as they fall due. The group's approach to managing liquidity risk is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the group's reputation.

The group's objective is to maintain a balance between continuity of funding and flexibility through the use of group's own reserves and bank facilities. The group's terms of revenue require amounts to be collected within 30 days from the invoiced date.

The table below summarizes the maturity profile of the group's undiscounted financial liabilities at 31 December based on contractual payment dates and current market profit rates:

# Notes to the consolidated financial statements

# 39 FINANCIAL RISK MANAGEMENT (CONTINUED)

## Credit risk (continued)

Payables and other liabilities         1,433,146         1,433,146         1,360,556         -         72,590         -           Due to related parties         514,975         514,975         514,401         -         574         -           Obligations under Islamic finance contracts         7,697,837         7,932,913         6,670,547         134,298         397,152         730,916           Payables and contracts         Carrying amounts cash out flows cash out flows amounts cash out flows QR'000         Veryono QR'000         Ve	2015	Carrying amounts QR'000	Contractual cash out flows QR'000	Less than 1 year QR'000	1- 2 years QR'000	2 - 5 years QR'000	More than 5 years QR'000
Carrying amounts cash out flows year   1-2 years   2-5 years   5 years	liabilities Due to related parties			, ,	-		- -
Carrying amounts         Contractual cash out flows QR'000         Less than 1 year QR'000         1-2 years QR'000         2-5 years QR'000         5 years QR'000           Payables and other liabilities         3,763,670         3,763,670         3,680,052         -         83,618         -           Due to related parties         395,015         395,015         391,297         -         3,718         -           Obligations under Islamic finance contracts         7,919,983         8,258,821         957,740         6,781,698         356,347         163,036	finance contracts	7,697,837	7,932,913	6,670,547	134,298	397,152	730,916
2014         amounts QR'000         cash out flows QR'000         year QR'000         1-2 years QR'000         2-5 years QR'000         5 years QR'000           Payables and other liabilities         3,763,670         3,763,670         3,680,052         -         83,618         -           Due to related parties         395,015         395,015         391,297         -         3,718         -           Obligations under Islamic finance contracts         7,919,983         8,258,821         957,740         6,781,698         356,347         163,036		9,645,958	9,881,034	8,545,504	134,298	470,316	730,916
liabilities       3,763,670       3,763,670       3,680,052       -       83,618       -         Due to related parties       395,015       395,015       391,297       -       3,718       -         Obligations under Islamic finance contracts       7,919,983       8,258,821       957,740       6,781,698       356,347       163,036	2014	amounts	cash out flows	year	•	•	5 years
Due to related parties       395,015       395,015       391,297       -       3,718       -         Obligations under Islamic finance contracts       7,919,983       8,258,821       957,740       6,781,698       356,347       163,036	Payables and other						
Obligations under Islamic finance contracts         7,919,983         8,258,821         957,740         6,781,698         356,347         163,036	•	3,763,670	3,763,670	3,680,052	_	83,618	-
finance contracts 7,919,983 8,258,821 957,740 6,781,698 356,347 163,036		395,015	395,015	391,297	-	3,718	-
12,078,668 12,417,506 5,029,089 6,781,698 443,683 163,036							
	_	7,919,983	8,258,821	957,740	6,781,698	356,347	163,036

# Notes to the consolidated financial statements

# 39 FINANCIAL RISK MANAGEMENT (CONTINUED)

## **Financial instruments**

Financial ins	truments by	category
---------------	-------------	----------

	Trade receivables 2015 <i>QR'000</i>	Trade receivables 2014 QR'000
Assets as per statement of financial position	~	~
Trade and other receivables (excluding prepayments and taxes)	1,018,333	856,622
Finance lease receivables	1,843,823	2,191,389
Due from related parties	224,831	346,519
Cash and bank balances (excluding cash on hand)	3,833,495	1,781,237
	6,920,482	5,175,767
	Available for sale financial assets 2015 QR'000	Available for sale financial assets 2014 QR'000
Assets as per statement of financial position	400.207	204.042
Available for sale financial assets	199,386	304,043
	199,386	304,043
	Financial assets at fair value through profit or loss 2015 QR'000	Financial assets at fair value through profit or loss 2014 QR'000
Assets as per statement of financial position		
Financial assets at fair value through profit or loss	27,884	7,577
	27,884	7,577
	Other financial liabilities at amortised cost 2015 QR'000	Other financial liabilities at amortised cost 2014 QR'000
Liabilities as per statement of financial position		
Trade and other payables excluding non-financial liabilities	(1,433,146)	(3,763,670)
Due to related parties	(514,975)	(395,015)
Obligations under Islamic finance contracts	(7,697,837)	(7,919,983)
	(9,645,958)	(12,078,668)

## Notes to the consolidated financial statements

### 39 FINANCIAL RISK MANAGEMENT (CONTINUED)

## Operational risk

Operational risk is the risk of direct or indirect loss arising from a group of causes associated with the group's processes, personnel, technology and infrastructure, and from external factors other than market, credit and liquidity risks such as those arising from generally accepted standards of corporate behavior. Operational risks arise from all of the group's operations.

The group's objective is to manage operational risk so as to balance the avoidance of financial losses and damage to the group's reputation with overall cost effectiveness and to avoid control procedures that restrict initiative and creativity.

The primary responsibility for the development and implementation of controls to address operational risk is assigned to senior management within each department. This responsibility is supported by the development of overall group standards for the management of operational risk in the following areas:

- requirements for appropriate segregation of duties, including the independent authorisation of transactions.
- requirements for the reconciliation and monitoring of transactions.
- compliance with regulatory and other legal requirements and documentation of controls and procedures.
- requirements for the periodic assessment of operational risks faced, and the adequacy of controls and procedures to address the risks identified.
- requirements for the reporting of operational losses and proposed remedial action.
- development of contingency plans.
- training and professional development.
- ethical and business standards.
- risk mitigation, including casualty insurance of assets and against embezzlement, where this is effective.

## Real estate risk

The group has identified the following risks associated with the real estate portfolio:

- The cost of the development schemes may increase if there are delays in the planning process. The group uses its own resources in the development of most of its projects, which employ experts in the specific planning requirements in the scheme's location in order to reduce the risks that may arise in the planning process, and utilizes the accumulated experience in contracting for the purpose of reducing development costs as compared to the relevant market.
- A major tenant may become insolvent causing a significant loss of rental income and a reduction in the value of the associated property (see also credit risk). To reduce this risk, the group reviews the financial status of all prospective major tenants and decides on the appropriate level of security required via rental deposits or guarantees.
- The exposure of the fair values of the portfolio to market and occupier fundamentals.

### Other risks

Other risks to which the group is exposed are regulatory risk, legal risk, and reputational risk. Regulatory risk is controlled through a framework of compliance policies and procedures. Legal risk is managed through the effective use of internal and external legal advisors. Reputational risk is controlled through the regular examination of issues that are considered to have reputational repercussions for the group, with guidelines and policies being issued as appropriate.

# Notes to the consolidated financial statements

### 39 FINANCIAL RISK MANAGEMENT (CONTINUED)

## Capital management

The Board's policy is to maintain a strong capital base so as to maintain investor, creditor and market confidence and to sustain future development of the business. Capital consists of share capital, treasury shares, other reserves, general reserve and retained earnings of the group. The Board of Directors monitors the return on capital, which the group defines as net operating income divided by total shareholders' equity. The Board of Directors also monitors the level of dividends to the shareholders.

The group's main objectives when managing capital are:

- to safeguard the group's ability to continue as a going concern, so that it can continue to provide returns for shareholders and benefits for other stakeholders;
- to provide an adequate return to shareholders by pricing products and services commensurately with the level of risk; and
- to remain within the group's quantitative banking covenants and maintain good risk grade.

Further, the Board seeks to maintain a balance between higher targeted returns that might be possible with higher levels of financing, and the advantages and security afforded by the strong capital position of the group.

The group's net debt to equity ratio at the reporting date was as follows:

	2015 QR'000	2014 QR'000
Profit bearing debts Less: cash and bank balances	7,697,837 (3,833,755)	7,919,983 (1,781,443)
Net debt	3,864,082	6,138,540
Total equity (excluding legal reserve & non-controlling interests)	16,171,591	14,649,162
Net debt to equity ratio at 31 December	0.24	0.42

## Notes to the consolidated financial statements

### 40 FINANCIAL ASSETS AND FINANCIAL LIABILITIES

### Fair values

Set out below is a comparison by class of the carrying amounts and fair value of the group's financial assets and financial liabilities that are carried in the consolidated financial statements:

	Carrying at	mounts	Fair val	lues
	2015	2014	2015	2014
	QR'000	QR'000	QR'000	QR'000
Financial assets				
Bank balances (excluding cash)	3,833,495	1,781,236	3,833,495	1,781,236
Receivables	1,018,333	856,622	1,018,333	856,622
Finance lease receivables	1,843,823	2,191,389	1,843,823	2,191,389
Due from related parties	224,831	346,519	224,831	346,519
Financial assets at fair value through				
profit or loss	27,884	7,577	27,884	7,577
Available-for-sale financial assets	199,386	304,043	199,386	304,043
Financial liabilities				
Payables and other liabilities	(1,433,146)	(3,763,670)	(1,433,146)	(3,763,670)
Due to related parties	(514,975)	(395,015)	(514,975)	(395,015)
Obligations under Islamic finance				
contracts	(7,697,837)	(7,919,983)	(7,697,837)	(7,919,983)

The fair value of the financial assets and liabilities are included at the amount at which the instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. The following methods and assumptions were used to estimate the fair values:

- Bank balances, receivables, due from related parties, payables and other liabilities, due to related parties their carrying amounts largely due to the short-term maturities of these instruments.
- Finance lease receivables are evaluated by the group based on parameters such as profit rates and individual
  creditworthiness of the customer and the risk characteristics of the financed project. Based on this evaluation,
  allowances are taken to account for the expected losses of these finance lease receivables. At the end of the
  reporting year, the carrying amounts of such finance lease receivables, net of allowances, approximate their
  fair values.
- The fair value of the quoted available-for-sale financial assets is derived from quoted market prices in active
  markets.
- The fair value of unquoted available-for-sale financial assets are carried at cost less impairment due to non-availability of quoted market prices or other reliable measures of their fair value.
- The fair value of obligation under Islamic finance contracts approximates its carrying amount as these facilities are repriced periodically to reflect market rates through revolving Murabaha finance mechanism.

# Notes to the consolidated financial statements

## 40 FINANCIAL ASSETS AND FINANCIAL LIABILITIES (CONTINUED)

### Fair value measurement

The following table provides the fair value measurement hierarchy of the group's assets and liabilities.

## Quantitative disclosures fair value measurement hierarchy for assets as at 31 December 2015 are as follows:

		Fair value measurement using				
	Date of valuation	Total QR'000	Quoted prices in active markets Level l QR'000	Significant observable inputs Level 2 QR'000	Significant unobservable inputs Level 3 QR'000	
Assets measured at fair value: Investment properties (Note 12): Available-for-sale financial assets (Note 10):	31 Dec 2015	11,222,850	-	-	11,222,850	
Quoted equity shares Unquoted equity shares	31 Dec 2015 31 Dec 2015	122,000 77,386	122,000	-	77,386	
Financial assets at fair value through profit or loss (Note 5):  Quoted equity shares	31 Dec 2015	27,884	27,884	-	-	

## Quantitative disclosures fair value measurement hierarchy for assets as at 31 December 2014 are as follows:

		•	Fair value meas		
	Date of valuation	Total QR'000		Significant observable inputs Level 2 QR'000	Significant unobservable inputs Level 3 QR'000
Assets measured at fair value: Investment properties (Note 12): Available-for-sale financial assets (Note	31 Dec 2014	11,093,173	-	-	11,093,173
10): Quoted equity shares Unquoted equity shares	31 Dec 2014 31 Dec 2014	172,383 131,660	,	-	131,660
Financial assets at fair value through profit or loss (Note 5):  Quoted equity shares	31 Dec 2014	7,577	7,577	-	-

There have been no transfers between Level 1 and Level 2 during 2015 (2014: no transfers), and no transfers into and out of Level 3 fair value measurements (2014: no transfers).

## Notes to the consolidated financial statements

# 41 CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of the group's consolidated financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities, and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that require a material adjustment to the carrying amount of the asset or liability affected in future periods.

### Judgements other than estimates

In the process of applying the group's accounting policies, management has made the following judgements, which have the most significant effect on the amounts recognised in the consolidated financial statements:

### Revenue recognition

When a contract for the sale of a property upon completion of construction is judged to be a construction contract, revenue is recognised using the percentage of completion method as construction progresses. The percentage of completion is made by reference to the stage of completion of projects and contracts determined based on the proportion of contract costs incurred to date and the estimated costs to complete.

### Classification of property

The group determines whether a property is classified as investment property or trading property:

- Investment property comprises land and buildings (principally residential, commercial and retail property) which are not occupied substantially for use by, or in the operations of, the group, nor for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation.
- Trading property comprises property that is held for sale in the ordinary course of business. Principally, this
  is residential and commercial properties that the group develops and intends to sell before or on completion
  of construction.

### Impairment of receivables

An estimate of the collectible amount of tenants and other receivables, and due from related parties is made when collection of the full amount is no longer probable. For individually significant amounts, this estimation is performed on an individual basis.

Amounts which are not individually significant, but which are past due, are assessed collectively based on the provisioning policy applied by the group, and a provision is applied according to the length of time past due, based on historical recovery rates.

The overdue and doubtful amounts for collection as the end of the reporting period relating to trade receivables are disclosed in Note 6, and for due from related parties in Note 9.

## Notes to the consolidated financial statements

# 41 CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)

### **Estimation uncertainty**

## Impairment of available-for-sale financial assets

The group treats available-for-sale financial assets as impaired when there has been a significant or prolonged decline in fair value below its cost or where other objective evidence of impairment exists. The determination of what is "significant" or "prolonged" requires considerable judgment. The group treats "significant" generally as 20% or more and 'prolonged' greater than six (6) months. In addition, the group evaluates other factors, including normal volatility in share price for quoted equities and the future cash flows and the discount factors for unquoted equities, if any.

## Fair value of unquoted equity and debt investments

If the market for a financial asset is not active or not available, the group establishes fair value by using valuation techniques which include the use of recent arm's length transactions, reference to other instruments that are substantially the same, discounted cash flow analysis and option pricing models refined to reflect the issuer's specific circumstances. This valuation requires the group to make estimates about expected future cash flows and discount rates that are subject to uncertainty. In case of unavailability of information, the group carries the investments at cost less impairment.

### Estimation of net realizable value for trading properties

Inventory is stated at the lower of cost and net realizable value (NRV).

NRV for completed trading properties are assessed with reference to market conditions and prices existing at the reporting date and is determined by the group having taken suitable external advice and in the light of recent market transactions.

### Valuation of investment property

Investment properties are stated at fair value. The group used external, independent valuers to determine the fair value of the investment properties in addition to the properties that are being valued by the management. The independent valuers uses the market situations, estimated yield and expected future cash flows and the recent real estate transactions with similar characteristics and location of properties for the valuation of investment properties.

## Useful lives of property, plant and equipment

The group's management determines the estimated useful lives of its property, plant and equipment for calculating depreciation. This estimate is determined after considering the expected usage of the asset, physical wear and tear, technical and commercial obsolescence.

## Notes to the consolidated financial statements

# 41 CRITICAL ACCOUNTING JUDGMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (CONTINUED)

### Impairment of non financial assets

The group assesses whether there are any indicators of impairment for all non-financial assets at each reporting date. Goodwill embedded in the cost of acquisition of subsidiaries are tested for impairment annually and at other times when such indicators exist. Other nonfinancial assets are tested for impairment when there are indicators that the carrying amounts may not be recoverable. When value in use calculations are undertaken, management estimates the expected future cash flows from the asset or cash generating unit and choose a suitable discount rate in order to calculate the present value of those cash flows.

The estimates used by management in testing impairment of the goodwill resulting from business combinations are as follows:

Key assumptions used in value in use calculations.

The calculation of value in use for cash generating units relating to real estate projects are most sensitive to the following assumptions:

### Gross margin

Gross margins are based on average values achieved in the period preceding the start of the budget period. These are increased over the budget period for anticipated efficiency improvements.

## Discount rates

Discount rates represent the current market assessment of the risks specific to each cash generating unit, regarding the time value of money and individual risks of the underlying assets which have not been incorporated in the cash flow estimates. The discount rate calculation is based on the specific circumstances of the group and its operating segments and derived from its weighted average cost of capital (WACC). The WACC takes into account both debt and equity. The cost of equity is derived from the expected return on investment by the group's investors. The cost of debt is based on the profit bearing Islamic financing, the group is obliged to service. Segment-specific risk is incorporated by applying individual beta factors. The beta factors are evaluated annually based on publicly available marked data.

### Growth rate

Growth rate is used to extrapolate cash flows beyond the budget period.

## 42 SEGMENT INFORMATION

The group has three reportable segments, as described below, which are the group's strategic divisions. The strategic divisions offer different businesses and are managed separately because they require different expertise. For each of the strategic divisions, the group's top management (the chief operating decision maker) reviews internal management reports on a regular basis. The real estate segment develops, sells and lease condominiums, villas and plots of land. Business services segment provides business support services and financial institution and other services comprise financial and other institutions.

The operating segments are monitored and strategic decisions are made on the basis of adjusted segment operating results, which are considered as a measure of the individual segment's profit or losses.

# Notes to the consolidated financial statements

# 42 SEGMENT INFORMATION (CONTINUED)

## **Operating segments**

The operating segments are presented as follows:

For the year ended 31 December 2015	Real estate QR'000	Business services QR'000	Other services QR'000	Eliminations QR'000	Total QR'000
Revenues and gains					
External parties	1 0 4 0 0 2 2				1 0 40 022
<ul><li>Rental income</li><li>Income from consultancy and other</li></ul>	1,040,823	-	-	-	1,040,823
related services	-	481,968	10,000	-	491,968
- Profit on sale of properties	2,701,685	-	-	-	2,701,685
- Finance lease income	259,497	-	-	-	259,497
- Net fair value loss on investment properties	36,145	-	-	-	36,145
- Share of results of associates	-	_	36,765	_	36,765
- Others	-	_	72,229	-	72,229
Internal segments	50,076	47,218	816	(98,110) (i)	<u> </u>
Total revenues and gains	4,088,226	529,186	119,810	(98,110)	4,639,112
Profit for the year	2,903,659	90,786	85,303	(10,810)	3,068,938
Net finance (cost) income	(91,936)	4,244		<u> </u>	(87,692)
Depreciation	(53,057)	(1,222)	(9,457)	<u> </u>	(63,736)
For the year ended 31 December 2014	Real estate QR'000	Business services QR'000	Other services QR'000	Eliminations QR'000	Total QR'000
Revenues and gains					
External parties					
- Rental income	1,217,206	-	-	-	1,217,206
<ul> <li>Income from consultancy and other related services</li> </ul>	-	431,890	11,131	-	443,021
- Profit on sale of properties	2,928,255	-	-	-	2,928,255
- Profit on disposal of subsidiaries	382	269	8,176	-	8,827
- Profit on disposal of associates	10,288	-	-	-	10,288
- Finance lease income - Net fair value loss on investment	300,116 (263,769)	-	-	-	300,116 (263,769)
properties - Share of results of associates	_	_	(107,011)	_	(107,011)
- Others	_ _		79,207	- -	79,207
Internal segments	(10,834)	84,554	4,088	(77,808) (i)	-
Total revenues and gains	4,181,644	516,713	(4,409)	(77,808)	4,616,140
Profit (loss) for the year	2,633,171	240,107	(59,013)	(29,052)	2,785,213
Net finance (cost) income	(483,762)	6,772	-	-	(476,990)
Depreciation	(78,126)	(1,208)	(14,000)		(93,334)
•					

### Note:

(i) Inter-segment revenues are eliminated on consolidation level.

# Notes to the consolidated financial statements

## 42 SEGMENT INFORMATION (CONTINUED)

### **Operating segments (continued)**

The following table presents segment assets and liabilities of the group's operating segments as at 31 December 2015 and 2014.

At 31 December 2015	Real estate QR'000	Business services QR'000	Other services QR'000	Eliminations QR'000	Total QR'000
Current assets	8,847,843	414,520	41,401	_	9,303,764
Non-current assets	18,581,762	173,134	948,773	(571,276)	19,132,393
Total assets	27,429,605	587,654	990,174	(571,276)	28,436,157
Current liabilities	(8,641,108)	(141,538)	(18,189)	-	(8,800,835)
Non-current liabilities	(1,537,421)	(68,961)	(399,704)	89,203	(1,916,883)
Total liabilities	(10,178,529)	(210,499)	(417,893)	89,203	(10,717,718)
Investment in associates	<u> </u>	-	723,494	-	723,494
Capital expenditures	970,059 (i)	-		-	970,059
At 31 December 2014	Real estate QR'000	Business services QR'000	Other services QR'000	Eliminations QR'000	Total QR'000
Current assets	9,101,859	263,503	31,454	-	9,396,816
Non-current assets	18,845,758	180,841	1,051,794	(506,085)	19,572,308
Total assets	27,947,617	444,344	1,083,248	(506,085)	28,969,124
Current liabilities	(4,929,414)	(106,174)	(12,414)	-	(5,048,002)
Non-current liabilities	(7,597,641)	(72,748)	(380,541)	48,538	(8,002,392)
Total liabilities	(12,527,055)	(178,922)	(392,955)	48,538	(13,050,394)
Investment in associates		_	817,053		817,053
Capital expenditures	1,527,524 (i)				1,527,524

## Note:

(i) Capital expenditure consists of additions to trading properties, investment properties and property, plant and equipment.

## Geographic segements

The geographic segments are presented as follows:

- 95% of the group's assets are located in the State of Qatar.
- 97% of the group's revenues have been generated in the State of Qatar.
- 99% of the group's net profit has been recognized in the State of Qatar.

# Notes to the consolidated financial statements

## 43 COMPARATIVE INFORMATION

Corresponding figures for the year ending 31 December 2014 have been reclassified in order to conform with the presentation for the current year. Such reclassifications have been made by the group to improve the quality of information presented and did not have any impact on the previously reported equity and profits. Below is a summary of significant reclassifications made during the year:

	Previous presentation	Reclassifications	Current presentation
Statement of Financial Position:			
Trading properties	3,694,586	(128,390)	3,566,196
Investment properties	10,964,783	128,390	11,093,173
Due from a related parties	280,621	65,898	346,519
Due to a related parties	329,117	65,898	395,015
Statement of Profit or Loss:			
Rental operation expenses	(251,420)	(35,164)	(286,584)
Consulting operation and other services expenses	(323,985)	35,164	(288,821)
Impairment losses	(380,615)	34,418	(346,197)
Net fair value loss on investment properties	(229,351)	(34,418)	(263,769)
Statement of Cash Flow:			
Advances for purchase of investments and properties Transactions with non-controlling interest	(2,770,011)	2,482,755 (2,482,755)	(287,256) (2,482,755)

### 44 EVENTS AFTER THE REPORTING PERIOD

Subsequent to the year end the group entered into the following 4 new refinancing facility agreements with local banks :

Facility agreement	Amount	Signed on	Maturity
(A)	USD 157,142 thousand	14.01.2016	5 Years
(B)	USD 444,348 thousand	13.01.2016	5-7 Years
(C)	USD 97,500 thousand	15.02.2016	2-5 Years
(D)	USD 82,452 thousand	13.01.2016	5-7 Years

The above facilities have been obtained for the purpose of re-financing the finance contracts of the group. The facilities carry profits at rates in the range of the commercial rates prevailing in the market for facilities with the same terms and conditions like the group's facilities.